

## 2011 California Property and Casualty Market Share Report

Line of Business: Total Line [35]

Sorted by: Group Market Share

Rec. No.	Group No.	Group Name	Written Premium	Market Share	Cumulative Mkt. Share	Incurred Losses	Loss Ratio
1	212	ZURICH INS GRP	6,283,528,082	11.9847%	11.9847%	3,446,984,389	55.15%
2	176	STATE FARM GRP	4,921,201,895	9.3863%	21.3711%	2,637,739,953	54.01%
3	111	LIBERTY MUT GRP	2,732,283,052	5.2114%	26.5824%	1,467,724,879	54.91%
4	8	ALLSTATE INS GRP	2,640,606,786	5.0365%	31.6189%	1,414,112,239	53.29%
5	3548	Travelers Grp	2,356,277,416	4.4942%	36.1131%	1,172,773,611	50.52%
6	1318	Auto Club Enterprises Ins Grp	2,051,547,289	3.9130%	40.0261%	1,164,730,956	57.14%
7	1278	CALIFORNIA STATE AUTO GRP	1,923,474,482	3.6687%	43.6947%	962,483,988	50.24%
8	660	MERCURY GEN GRP	1,920,566,008	3.6631%	47.3579%	1,127,042,831	58.87%
9	12	AMERICAN INTL GRP	1,724,941,492	3.2900%	50.6479%	692,431,291	38.89%
10	31	BERKSHIRE HATHAWAY GRP	1,518,865,599	2.8970%	53.5449%	831,189,523	56.36%
11	140	NATIONWIDE CORP GRP	1,516,133,204	2.8918%	56.4366%	757,244,713	50.20%
12	91	HARTFORD FIRE & CAS GRP	1,444,203,338	2.7546%	59.1912%	750,858,777	53.65%
13	200	UNITED SERV AUTOMOBILE ASSN GRF	1,218,362,054	2.3238%	61.5150%	673,610,677	56.32%
14	38	CHUBB & SON INC GRP	1,047,462,454	1.9979%	63.5129%	409,555,681	39.71%
15	35076	State Compensation Ins Fund	1,011,146,709	1.9286%	65.4414%	231,466,253	22.75%
16	155	PROGRESSIVE GRP	945,795,509	1.8039%	67.2454%	518,932,402	55.66%
17	761	ALLIANZ INS GRP	804,088,627	1.5337%	68.7790%	496,140,885	59.21%
18	218	CNA INS GRP	716,603,869	1.3668%	70.1458%	450,320,618	71.66%
19	626	Ace Ltd Grp	677,321,722	1.2919%	71.4377%	319,387,049	48.32%
20	10779	CALIFORNIA EARTHQUAKE AUTHORIT	614,308,227	1.1717%	72.6094%	28,734	0.00%
21	3495	Infinity Prop & Cas Ins Grp	566,696,108	1.0809%	73.6903%	300,050,911	55.92%
22	158	FAIRFAX FIN GRP	533,444,208	1.0175%	74.7077%	388,217,670	76.03%
23	1281	BANKAMERICA CORP GRP	514,024,162	0.9804%	75.6881%	153,861,530	30.65%
24	65	FM GLOBAL GRP	419,701,153	0.8005%	76.4886%	145,968,657	35.80%
25	3098	Tokio Marine Holdings Inc GRP	410,585,952	0.7831%	77.2718%	245,677,492	61.04%
Sub Total - Top 25:			40,513,169,397	77.2718%	77.2718%	20,758,535,709	51.79%
26	84	American Financial Grp	407,079,929	0.7764%	78.0482%	146,793,787	35.47%
27	796	QBE INS GRP	396,519,510	0.7563%	78.8045%	209,213,407	51.34%
28	215	UNITRIN GRP	320,304,970	0.6109%	79.4154%	185,678,714	56.79%
29	150	OLD REPUBLIC GRP	317,960,743	0.6065%	80.0219%	333,309,756	102.97%
30	3703	Tower Grp	313,221,660	0.5974%	80.6193%	185,091,773	60.39%
31	922	American Assets Grp	313,102,312	0.5972%	81.2165%	198,907,105	60.12%
32	19	Assurant Inc Grp	290,221,958	0.5535%	81.7700%	71,578,910	24.21%
33	802	Capital Ins Grp	287,604,387	0.5486%	82.3186%	150,864,377	53.45%
34	10683	Wawanesa Gen Ins Co	287,268,998	0.5479%	82.8665%	224,703,748	79.16%
35	748	Meadowbrook Ins Grp	268,690,708	0.5125%	83.3790%	126,299,553	47.48%
36	2538	AmTrust GMACI Maiden Grp	267,536,623	0.5103%	83.8892%	103,867,442	50.35%
37	1120	EVEREST REINS HOLDINGS GRP	251,748,840	0.4802%	84.3694%	216,317,765	79.80%
38	3363	Employers Holdings Grp	236,841,573	0.4517%	84.8211%	189,679,688	92.08%
39	4	Ameriprise Fin Grp	227,385,985	0.4337%	85.2548%	145,429,538	64.89%
40	831	DOCTORS CO GRP	219,444,466	0.4186%	85.6734%	75,443,269	34.22%
41	98	WR Berkley Corp GRP	213,119,021	0.4065%	86.0799%	108,146,530	51.77%
42	1285	XL AMER GRP	209,480,137	0.3995%	86.4794%	114,770,311	53.02%
43	88	The Hanover Ins Grp	203,461,031	0.3881%	86.8675%	60,720,101	39.10%
44	1279	Arch Ins Grp	202,142,463	0.3856%	87.2530%	73,874,496	36.64%
45	11711	Access Ins Co	195,973,434	0.3738%	87.6268%	167,154,258	85.66%
46	169	SENTRY INS GRP	186,732,533	0.3562%	87.9830%	148,325,558	82.38%
47	361	Munich Re Grp	184,893,912	0.3527%	88.3356%	66,874,855	36.75%
48	661	BCBS of SC Grp	172,552,033	0.3291%	88.6648%	122,785,533	74.20%
49	1282	Norcal GRP	143,841,035	0.2744%	88.9391%	54,011,099	37.73%

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50	411	MAPFRE INS GRP	142,704,226	0.2722%	89.2113%	101,278,706	68.90%
51	33	CALIFORNIA CAS MGMT GRP	140,770,235	0.2685%	89.4798%	57,688,450	40.68%
52	3416	AXIS Capital Grp	130,226,464	0.2484%	89.7282%	86,760,320	70.48%
53	1129	WHITE MOUNTAINS GRP	128,060,193	0.2443%	89.9724%	128,639,146	84.07%
54	2898	Western Serv Contract Grp	127,235,676	0.2427%	90.2151%	40,690,862	32.49%
55	984	HCC INS HOLDINGS GRP	125,287,692	0.2390%	90.4541%	34,862,975	26.24%
56	15563	SeaBright Ins Co	123,754,380	0.2360%	90.6901%	110,432,338	78.98%
57	241	METROPOLITAN GRP	119,328,593	0.2276%	90.9177%	72,470,547	63.53%
58	9	JPMorgan Chase & Co Grp	119,048,342	0.2271%	91.1448%	67,987,475	53.16%
59	785	MARKEL CORP GRP	116,454,055	0.2221%	91.3669%	51,014,924	63.30%
60	26905	Century Natl Ins Co	110,402,499	0.2106%	91.5775%	39,710,013	35.50%
61	10920	Alliance United Ins Co	105,219,965	0.2007%	91.7781%	70,145,525	67.84%
62	3829	GeoVera Holdings Inc Grp	105,204,935	0.2007%	91.9788%	612,870	0.58%
63	323	CIVIL SERV EMPLOYEE GRP	104,670,996	0.1996%	92.1784%	66,822,428	64.61%
64	4670	Starr Grp	104,125,786	0.1986%	92.3770%	45,427,151	59.46%
65	501	Alleghany Grp	104,019,949	0.1984%	92.5754%	25,408,906	27.03%
66	3702	Loya Grp	96,171,630	0.1834%	92.7589%	57,320,112	60.52%
67	28	AMICA MUT GRP	95,940,812	0.1830%	92.9419%	45,583,178	48.91%
68	3489	Delek Grp	91,039,847	0.1736%	93.1155%	99,685,286	80.19%
69	781	UNION LABOR GRP	88,686,545	0.1692%	93.2847%	60,217,165	67.92%
70	93	STATE NATL GRP	87,316,745	0.1665%	93.4512%	55,086,982	55.74%
71	225	IAT Reins Co Grp	82,269,769	0.1569%	93.6081%	72,558,916	86.89%
72	766	Radian Grp	81,672,606	0.1558%	93.7639%	183,816,770	246.24%
73	306	CUNA MUT GRP	79,075,707	0.1508%	93.9147%	67,081,839	86.17%
74	248	UNITED FIRE & CAS GRP	78,892,195	0.1505%	94.0652%	39,616,593	50.60%
75	510	NAVIGATORS GRP	75,712,469	0.1444%	94.2096%	36,767,863	44.98%
76	70	FIRST AMER TITLE GRP	75,333,672	0.1437%	94.3533%	31,956,174	41.78%
77	4256	Anchor Ins Holdings Grp	74,147,243	0.1414%	94.4947%	52,007,762	66.34%
78	105	MGIC GRP	73,616,453	0.1404%	94.6351%	239,170,127	308.55%
79	181	SWISS RE GRP	72,145,641	0.1376%	94.7727%	87,128,012	120.79%
80	670	FIDELITY NATL FIN GRP	70,864,775	0.1352%	94.9079%	22,899,410	30.51%
81	4715	MS & AD Ins Grp	69,822,851	0.1332%	95.0411%	24,615,099	36.87%
82	828	GUARD INS CO GRP	69,530,155	0.1326%	95.1737%	32,152,070	52.67%
83	4702	Sparta Grp	66,798,908	0.1274%	95.3011%	45,597,402	74.43%
84	74	DELPHI FIN GRP	64,553,400	0.1231%	95.4242%	23,053,997	39.94%
85	572	BCBS OF MI GRP	62,356,138	0.1189%	95.5431%	76,838,005	121.49%
86	471	Wells Fargo Grp	62,021,682	0.1183%	95.6614%	15,898,964	27.46%
87	7	FEDERATED MUT GRP	59,607,987	0.1137%	95.7751%	26,857,938	47.00%
88	161	TOPA EQUITIES LTD GRP	59,446,269	0.1134%	95.8885%	44,462,465	71.92%
89	300	HORACE MANN GRP	55,221,451	0.1053%	95.9938%	29,872,309	54.67%
90	3239	Allied World Assur Holding Grp	53,307,787	0.1017%	96.0955%	19,481,441	41.61%
91	40975	Dentists Ins Co	51,078,763	0.0974%	96.1929%	13,850,828	29.11%
92	457	ARGONAUT GRP	48,741,915	0.0930%	96.2859%	29,098,858	52.14%
93	18767	Church Mut Ins Co	48,658,976	0.0928%	96.3787%	20,046,944	42.05%
94	800	WESTERN MUT INS GRP	47,809,251	0.0912%	96.4699%	14,690,974	31.47%
95	71	UNIVERSAL INS CO GRP	45,788,217	0.0873%	96.5572%	12,462,176	31.00%
96	3219	NKSJ Holdings Inc Grp	44,772,061	0.0854%	96.6426%	30,918,633	70.87%
97	783	RLI INS GRP	43,545,115	0.0831%	96.7257%	11,300,753	27.98%
98	3638	PGC Holding Corp Grp	43,328,273	0.0826%	96.8083%	23,311,399	53.73%
99	303	GUIDEONE INS GRP	42,462,715	0.0810%	96.8893%	7,427,352	16.64%
100	36706	Lawyers Mut Ins Co	40,614,360	0.0775%	96.9668%	18,772,780	44.39%
101	27502	Western Gen Ins Co	39,786,471	0.0759%	97.0427%	24,958,118	64.11%
102	27928	Amex Assur Co	37,777,528	0.0721%	97.1147%	14,951,822	39.44%

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103	421	COLLATERAL HOLDINGS GRP	37,454,241	0.0714%	97.1862%	99,238,858	264.32%
104	1135	PMI GRP	36,669,138	0.0699%	97.2561%	227,589,113	618.70%
105	256	ProSight GRP	35,357,549	0.0674%	97.3235%	27,115,888	89.89%
106	645	OREGON MUT GRP	34,575,175	0.0659%	97.3895%	18,005,914	50.34%
107	37621	Toyota Motor Ins Co	34,397,701	0.0656%	97.4551%	18,238,903	50.24%
108	408	AMERICAN NATL FIN GRP	34,195,589	0.0652%	97.5203%	20,130,860	54.63%
109	32433	Medical Ins Exch Of CA	34,029,200	0.0649%	97.5852%	4,577,021	13.49%
110	468	Aegon US Holding Grp	32,105,784	0.0612%	97.6465%	16,490,408	54.03%
111	14010	Crusader Ins Co	32,054,591	0.0611%	97.7076%	5,801,305	18.09%
112	4705	AIA Holdings Inc Grp	30,112,990	0.0574%	97.7650%	4,744,573	16.59%
113	4011	Genworth Fin Grp	29,766,336	0.0568%	97.8218%	108,188,924	382.17%
114	39861	Golden Bear Ins Co	29,501,815	0.0563%	97.8781%	-282,544	-1.03%
115	194	Assured Guar Grp	29,030,549	0.0554%	97.9334%	6,418,183	12.26%
116	83	GRANGE INS GRP	28,459,687	0.0543%	97.9877%	15,752,417	55.47%
117	10520	Care W Ins Co	28,353,999	0.0541%	98.0418%	19,987,815	70.52%
118	4254	The Warranty Grp	27,215,959	0.0519%	98.0937%	9,066,536	44.71%
119	853	PUBLIC SERV GRP	26,627,897	0.0508%	98.1445%	18,649,369	71.66%
120	12878	Sterling Cas Ins Co	26,356,047	0.0503%	98.1948%	17,670,722	66.47%
121	4574	Catlin US Ins Grp	25,539,047	0.0487%	98.2435%	7,890,902	31.40%
122	23	BCS INS GRP	24,829,572	0.0474%	98.2908%	9,415,808	39.58%
123	41394	Benchmark Ins Co	24,153,571	0.0461%	98.3369%	7,436,824	31.96%
124	42269	Majestic Ins Co	23,217,884	0.0443%	98.3812%	9,884,911	43.17%
125	273	WORKMENS GRP	23,079,810	0.0440%	98.4252%	17,764,625	74.59%
126	4381	Lightyear Delos Grp	22,952,784	0.0438%	98.4690%	32,601,662	55.83%
127	38733	Alaska Natl Ins Co	22,758,152	0.0434%	98.5124%	13,872,130	65.97%
128	36790	Springfield Ins Co Inc	22,520,593	0.0430%	98.5554%	11,180,182	54.21%
129	257	SAFEWAY INS GRP	21,603,594	0.0412%	98.5966%	10,933,178	47.72%
130	40517	Advantage Workers Comp Ins Co	20,900,010	0.0399%	98.6364%	18,661,107	88.86%
131	349	FLORISTS MUT GRP	20,614,460	0.0393%	98.6757%	12,698,208	62.87%
132	10916	Suretec Ins Co	20,132,637	0.0384%	98.7141%	6,212,939	40.18%
133	867	Baldwin & Lyons Grp	18,024,912	0.0344%	98.7485%	12,491,348	78.68%
134	36340	Camico Mut Ins Co	17,887,517	0.0341%	98.7826%	4,199,995	23.64%
135	3786	Endurance Grp	17,870,597	0.0341%	98.8167%	31,473,980	181.97%
136	37800	Leading Ins Grp Ins Co Ltd	17,805,127	0.0340%	98.8507%	9,375,471	62.00%
137	21261	Electric Ins Co	17,767,646	0.0339%	98.8846%	17,420,045	97.90%
138	456	LANCER FINANCIAL GRP	17,539,183	0.0335%	98.9180%	9,751,910	52.67%
139	62	EMC INS CO GRP	17,223,213	0.0329%	98.9509%	7,004,301	43.28%
140	34738	Arag Ins Co	16,613,836	0.0317%	98.9826%	10,394,301	62.49%
141	37540	Beazley Ins Co Inc	16,157,579	0.0308%	99.0134%	20,256,166	107.56%
142	13127	Nations Ins Co	15,852,734	0.0302%	99.0436%	7,732,190	58.34%
143	14354	Jewelers Mut Ins Co	15,719,440	0.0300%	99.0736%	9,907,550	62.87%
144	13528	Brotherhood Mut Ins Co	15,348,939	0.0293%	99.1029%	6,018,177	47.43%
145	32107	Sutter Ins Co	14,879,179	0.0284%	99.1313%	10,525,289	68.45%
146	3596	Affirmative Ins Grp	14,788,631	0.0282%	99.1595%	9,817,765	61.22%
147	313	AEGIS GRP	14,544,225	0.0277%	99.1872%	6,690,261	47.71%
148	16705	Dealers Assur Co	13,964,476	0.0266%	99.2138%	4,999,059	55.99%
149	75	Insco Ins Services Grp	13,834,644	0.0264%	99.2402%	3,921,673	28.32%
150	4666	Hiscox Ins Grp	13,704,111	0.0261%	99.2664%	4,693,885	49.01%
151	23108	Lumbermens Underwriting Alliance	13,370,881	0.0255%	99.2919%	13,203,437	115.51%
152	10783	Cornerstone Natl Ins Co	12,488,214	0.0238%	99.3157%	10,329,749	78.39%
153	281	JM FAMILY GRP	12,404,845	0.0237%	99.3393%	1,197,560	21.29%
154	175	STATE AUTO MUT GRP	11,429,654	0.0218%	99.3611%	2,069,002	39.22%
155	2638	NCMIC Grp	11,427,022	0.0218%	99.3829%	3,027,837	27.54%

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156	930	DHC GRP	10,535,977	0.0201%	99.4030%	7,002,912	64.93%
157	1248	AMBAC ASSUR CORP GRP	10,503,762	0.0200%	99.4231%	519,309,940	1198.19%
158	4672	Dongbu Ins Grp	10,038,393	0.0191%	99.4422%	3,048,483	49.76%
159	1326	KINGSWAY GRP	9,898,893	0.0189%	99.4611%	12,864,758	83.21%
160	4509	Ironshore Grp	9,608,929	0.0183%	99.4794%	10,456,824	91.51%
161	1346	AMERICAN SAFETY HOLDING GRP	9,198,973	0.0175%	99.4970%	24,425,029	294.58%
162	3479	Merchants Bonding Co Grp	9,104,522	0.0174%	99.5143%	718,841	7.83%
163	2698	ProAssurance Corp Grp	8,918,573	0.0170%	99.5313%	3,193,904	37.15%
164	4051	Ocean Harbor Grp	8,874,207	0.0169%	99.5483%	6,632,362	65.33%
165	1	AETNA GRP	8,862,391	0.0169%	99.5652%	8,042,216	94.22%
166	920	Global Ind Grp	8,818,706	0.0168%	99.5820%	1,340,857	14.93%
167	3488	J A Patterson Grp	8,775,216	0.0167%	99.5987%	5,542,585	60.42%
168	517	HANNOVER GRP	8,573,778	0.0164%	99.6151%	-1,873,043	-24.76%
169	31887	Coface N Amer Ins Co	7,578,771	0.0145%	99.6295%	2,577,402	35.49%
170	26565	Ohio Ind Co	7,277,356	0.0139%	99.6434%	1,641,444	24.01%
171	3569	Caterpillar Grp	6,787,900	0.0129%	99.6564%	1,804,572	38.66%
172	689	BANKERS INS GRP	6,555,719	0.0125%	99.6689%	385,692	6.44%
173	697	VAN ENT GRP	6,396,995	0.0122%	99.6811%	3,887,153	53.28%
174	12190	American Pet Ins Co	6,011,489	0.0115%	99.6925%	3,876,802	66.36%
175	36650	Guarantee Co Of N Amer USA	5,912,224	0.0113%	99.7038%	296,024	4.78%
176	41	CITIGROUP GRP	5,870,177	0.0112%	99.7150%	985,248	31.66%
177	246	INDIANA LUMBERMENS GRP	5,806,638	0.0111%	99.7261%	4,099,062	79.87%
178	41459	Armed Forces Ins Exch	5,695,684	0.0109%	99.7369%	2,298,097	40.17%
179	309	WESTERN NATL MUT	5,426,849	0.0104%	99.7473%	1,796,155	67.37%
180	10830	Business Alliance Ins Co	4,753,106	0.0091%	99.7564%	1,489,962	26.35%
181	29530	AXA Art Ins Corp	4,510,339	0.0086%	99.7650%	5,246,531	121.96%
182	35009	Financial Cas & Surety Inc	4,438,313	0.0085%	99.7734%	3,373	0.08%
183	4636	Alterra Capital Holdings Grp	4,434,165	0.0085%	99.7819%	3,089,512	80.44%
184	15768	Merced Mut Ins Co	4,433,167	0.0085%	99.7903%	1,272,677	28.03%
185	4697	Atradius Grp	4,077,531	0.0078%	99.7981%	-284,724	-6.64%
186	18	AMERICAN ROAD GRP	4,017,274	0.0077%	99.8058%	1,907,489	47.73%
187	124	AMERISURE CO GRP	4,002,875	0.0076%	99.8134%	2,002,821	55.85%
188	4359	Housing Authority Prop Grp	3,981,419	0.0076%	99.8210%	781,951	22.95%
189	4716	Fortress Grp	3,924,782	0.0075%	99.8285%	677,459	17.29%
190	4736		3,854,015	0.0074%	99.8358%	1,346,189	44.42%
191	3478	Hallmark Fin Serv Grp	3,733,861	0.0071%	99.8430%	2,385,286	59.33%
192	1113	MEDMARC INS GRP	3,732,489	0.0071%	99.8501%	-2,378	-0.06%
193	1169	GENERALI GRP	3,638,987	0.0069%	99.8570%	49,982	1.14%
194	242	SELECTIVE INS GRP	3,604,542	0.0069%	99.8639%	181,102	5.55%
195	79	GMAC INS HOLDING GRP	3,505,501	0.0067%	99.8706%	1,327,947	49.87%
196	968	AXA INS GRP	3,399,216	0.0065%	99.8771%	-3,003,395	-102.26%
197	10048	Hyundai Marine & Fire Ins Co Ltd	3,157,317	0.0060%	99.8831%	362,474	11.65%
198	27480	California Mut Ins Co	2,896,845	0.0055%	99.8886%	1,719,362	53.11%
199	528	MBIA GRP	2,718,891	0.0052%	99.8938%	-1,068,271	-1.93%
200	244	CINCINNATI FIN GRP	2,594,049	0.0049%	99.8988%	384,164	15.82%
201	866	WESTERN WORLD GRP	2,546,484	0.0049%	99.9036%	88,055	4.12%
202	574	AMERCO CORP GRP	2,486,027	0.0047%	99.9084%	8,098,719	325.77%
203	28339	Gateway Ins Co	2,481,830	0.0047%	99.9131%	2,117,650	117.61%
204	37940	Lexington Natl Ins Corp	2,462,533	0.0047%	99.9178%	6,309	0.25%
205	4676	Syncora Holdings Grp	2,453,101	0.0047%	99.9225%	-6,183,493	-105.12%
206	775	PHARMACISTS MUT GRP	2,307,920	0.0044%	99.9269%	674,152	42.17%
207	31380	American Surety Co	2,257,671	0.0043%	99.9312%	-51,046	-2.20%
208	26379	Accredited Surety & Cas Co Inc	2,138,047	0.0041%	99.9352%	8,041	0.38%

Source: NAIC Database

Licensed Companies Only

## 2011 California Property and Casualty Market Share Report

Line of Business: Total Line [35]

Sorted by: Group Market Share

Rec. No.	Group No.	Group Name	Written Premium	Market Share	Cumulative Mkt. Share	Incurred Losses	Loss Ratio
209	869	MINNESOTA MUT GRP	2,116,843	0.0040%	99.9393%	611,162	30.17%
210	18538	Bancinsure Inc	2,081,166	0.0040%	99.9433%	2,047,791	80.48%
211	4694	Essent Grp	2,019,547	0.0039%	99.9471%	0	0.00%
212	4743		1,969,396	0.0038%	99.9509%	-1,386,902	-75.76%
213	12750	Evergreen Natl Ind Co	1,621,726	0.0031%	99.9540%	-50,266	-2.77%
214	458	PROTECTIVE LIFE INS GRP	1,541,604	0.0029%	99.9569%	4,402,581	100.90%
215	33499	Dorinco Reins Co	1,326,438	0.0025%	99.9594%	0	0.00%
216	4757		1,233,432	0.0024%	99.9618%	1,046,836	72.06%
217	1208	GRAY INS GRP	1,185,285	0.0023%	99.9640%	99,403	21.66%
218	29998	Upper Hudson Natl Ins Co	1,167,708	0.0022%	99.9663%	82,622	16.54%
219	10499	Corepointe Ins Co	1,161,801	0.0022%	99.9685%	389,155	28.69%
220	19119	National Unity Ins Co	1,103,202	0.0021%	99.9706%	167,912	30.93%
221	12815	Financial Guar Ins Co	1,034,294	0.0020%	99.9726%	0	0.00%
222	10758	Colonial Surety Co	1,014,404	0.0019%	99.9745%	-17,206	-1.67%
223	12297	Petroleum Cas Co	796,712	0.0015%	99.9760%	355,094	44.65%
224	108	LUMBERMENS MUT CAS GRP	710,015	0.0014%	99.9774%	8,497,754	1089.63%
225	11092	Global Liberty Ins Co of NY	699,117	0.0013%	99.9787%	120,013	62.52%
226	669	ZALE CORP GRP	668,834	0.0013%	99.9800%	71,870	10.75%
227	450	GENEVE HOLDINGS INC GRP	667,419	0.0013%	99.9813%	523,210	78.39%
228	14974	Pennsylvania Lumbermens Mut Ins	640,220	0.0012%	99.9825%	165,794	57.72%
229	40550	Pacific Pioneer Ins Co	618,097	0.0012%	99.9837%	385,642	521.59%
230	201	UTICA GRP	614,992	0.0012%	99.9848%	-1,248,804	-204.10%
231	594	AMERICAN CONTRACTORS INS GRP	582,515	0.0011%	99.9859%	57,806	9.92%
232	253	HARLEYSVILLE GRP	540,631	0.0010%	99.9870%	59,002	4.06%
233	553	Arrowpoint Capital Grp	534,376	0.0010%	99.9880%	31,309,306	5461.97%
234	4071	RVI Grp	501,806	0.0010%	99.9889%	0	0.00%
235	40150	MGA Ins Co Inc	468,555	0.0009%	99.9898%	256,364	41.13%
236	39551	Continental Heritage Ins Co	459,236	0.0009%	99.9907%	-1,215	-0.26%
237	28497	Uspate Glass Ins Co	434,812	0.0008%	99.9915%	12,346	2.71%
238	3299	AJK Holdings Grp	408,257	0.0008%	99.9923%	0	0.00%
239	4753		369,771	0.0007%	99.9930%	-14,695,869	-1806.02%
240	11118	Federated Rural Electric Ins Exch	331,136	0.0006%	99.9937%	5,990,184	1819.62%
241	4701	Torus Ins Grp	328,093	0.0006%	99.9943%	30,736	40.72%
242	228	WESTFIELD Grp	302,462	0.0006%	99.9949%	0	0.00%
243	4725		293,062	0.0006%	99.9954%	-20,790,427	-6681.29%
244	3485	Rothschild Intl Grp	284,189	0.0005%	99.9960%	-186,232	-64.38%
245	25771	CIFG Assur N Amer Inc	259,690	0.0005%	99.9965%	0	0.00%
246	4747		238,205	0.0005%	99.9969%	9,877	11.63%
247	34711	Computer Ins Co	227,992	0.0004%	99.9973%	-1,393	-0.61%
248	680	AMERISAFE GRP	178,039	0.0003%	99.9977%	-16,660	-13.79%
249	4698	Aspen Ins Holding Grp	175,654	0.0003%	99.9980%	54,763	169.27%
250	508	NATIONAL GRP	163,076	0.0003%	99.9983%	77,148	91.98%
251	3483	PartnerRe Grp	155,024	0.0003%	99.9986%	549,784	144.25%
252	22950	Acstar Ins Co	133,836	0.0003%	99.9989%	-6,873	-4.47%
253	38300	Samsung Fire & Marine Ins Co Ltd	124,497	0.0002%	99.9991%	10,000	7.94%
254	4746		117,125	0.0002%	99.9993%	-87,074	-56.01%
255	1332	MAINE EMPLOYERS MUT INS GRP	100,113	0.0002%	99.9995%	62,459	72.08%
256	3678	American Independent Ins Grp	93,673	0.0002%	99.9997%	-19,290	-15.36%
257	4721	Pulte Homes Grp	55,187	0.0001%	99.9998%	0	0.00%
258	352	HSBC Grp	38,783	0.0001%	99.9999%	6,889	17.76%
259	23663	National Amer Ins Co	31,476	0.0001%	100.0000%	102,451	251.25%
260	3589	Maxum Specialty Ins Grp	12,141	0.0000%	100.0000%	119	8.66%
261	1228	BAR PLAN GRP	9,821	0.0000%	100.0000%	0	0.00%

Source: NAIC Database

Licensed Companies Only

## 2011 California Property and Casualty Market Share Report

Line of Business: Total Line [35]

Sorted by: Group Market Share

Rec. No.	Group No.	Group Name	Written Premium	Market Share	Cumulative Mkt. Share	Incurred Losses	Loss Ratio
262	10909	Sun Surety Ins Co	3,080	0.0000%	100.0000%	0	0.00%
263	14508	Michigan Millers Mut Ins Co	34	0.0000%	100.0000%	1,705	5014.71%
Sub Total - 26 Thru 263:			11,916,294,613	22.7282%	100.0000%	7,871,779,203	66.14%
Line Total:			52,429,464,010	100.0000%	100.0000%	28,630,314,912	55.07%

**ZURICH INS GRP (Group # 212)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	189,106,473	<b>3.01%</b>	183,347,481	32,003,863	17.46%	1,152,900,244	16.4027%
02.1	ALLIED LINES	92,069,464	<b>1.47%</b>	90,066,504	74,153,689	82.33%	700,516,578	13.1431%
02.3	FEDERAL FLOOD INSURANCE	33,716,719	<b>0.54%</b>	33,463,907	-2,329,934	-6.96%	165,783,262	20.3378%
04	HOMEOWNERS MULTIPLE PERIL	1,162,467,217	<b>18.50%</b>	1,166,981,202	434,114,804	37.20%	6,896,755,475	16.8553%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	498,049,822	<b>7.93%</b>	497,056,444	198,464,058	39.93%	2,551,625,639	19.5189%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	168,291,828	<b>2.68%</b>	169,918,798	83,471,348	49.12%	1,459,959,063	11.5272%
08	OCEAN MARINE	13,523,647	<b>0.22%</b>	12,429,401	6,447,215	51.87%	224,789,211	6.0161%
09	INLAND MARINE	73,524,636	<b>1.17%</b>	59,655,124	8,868,725	14.87%	1,601,251,302	4.5917%
10	FINANCIAL GUARANTY	0	<b>0.00%</b>	0	0		46,000,287	
11	MEDICAL MALPRACTICE	1,020,376	<b>0.02%</b>	838,629	-2,377,371	-283.48%	536,226,711	0.1903%
12	EARTHQUAKE	59,080,661	<b>0.94%</b>	48,057,608	-576,000	-1.20%	1,239,945,361	4.7648%
13	GROUP A AND H	9,824,773	<b>0.16%</b>	9,852,949	6,608,277	67.07%	318,452,893	3.0852%
15.1	COLLECTIVELY RENEWABLE A&H	36	<b>0.00%</b>	36	-19	-52.78%	239,354	0.0150%
15.3	GUARANTEED RENEWABLE A&H	3,068	<b>0.00%</b>	3,149	2,758	87.58%	83,318,185	0.0037%
16	WORKERS' COMPENSATION	642,200,959	<b>10.22%</b>	654,979,533	646,944,254	98.77%	7,826,156,467	8.2058%
17.1	OTHER LIABILITY OCCURRENCE	228,413,335	<b>3.64%</b>	224,546,991	152,644,586	67.98%	2,323,917,280	9.8288%
17.2	OTHER LIABILITY CLAIMS MADE	59,610,950	<b>0.95%</b>	64,695,063	40,192,686	62.13%	1,550,913,680	3.8436%
17.3	EXCESS WORKERS' COMPENSATION	2,242,838	<b>0.04%</b>	2,871,060	3,518,039	122.53%	189,689,265	1.1824%
18	PRODUCTS LIABILITY	12,798,399	<b>0.20%</b>	13,269,609	16,763,570	126.33%	190,216,133	6.7283%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	-12	<b>0.00%</b>	-12	0	0.00%	6,871	-0.1746%
19.2	PRIVATE PASSENGER AUTO LIABILITY	1,572,993,355	<b>25.04%</b>	1,570,850,290	920,338,644	58.59%	10,842,904,875	14.5071%
19.3	COMMERCIAL AUTO NO-FAULT	703	<b>0.00%</b>	829	609,638	73538.96%	127,952	0.5494%
19.4	COMMERCIAL AUTO LIABILITY	199,924,858	<b>3.18%</b>	203,492,118	91,851,845	45.14%	1,775,330,861	11.2613%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	1,113,061,327	<b>17.72%</b>	1,105,998,715	682,125,897	61.68%	8,080,038,316	13.7754%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	35,841,486	<b>0.57%</b>	37,619,469	23,829,333	63.34%	477,834,322	7.5008%
22	AIRCRAFT	0	<b>0.00%</b>	0	-54,930		143,455,637	
23	FIDELITY	8,597,836	<b>0.14%</b>	8,920,052	2,954,974	33.13%	108,584,127	7.9181%
24	SURETY	74,766,037	<b>1.19%</b>	73,477,311	14,406,131	19.61%	698,590,040	10.7024%
26	BURGLARY & THEFT	1,781,633	<b>0.03%</b>	1,696,312	670,284	39.51%	20,254,608	8.7962%
27	BOILER & MACHINERY	15,742,352	<b>0.25%</b>	15,729,770	3,174,232	20.18%	110,274,431	14.2756%
28	CREDIT	0	<b>0.00%</b>	0	4		107,224,509	
30	WARRANTY	14,031,540	<b>0.22%</b>	8,660,551	7,917,295	91.42%	96,628,778	14.5211%
35	TOTALS	6,282,686,320	<b>100.00%</b>	6,258,478,891	3,446,737,894	55.07%	52,420,750,976	11.9851%

**STATE FARM GRP (Group # 176)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	7,569,899	<b>0.15%</b>	6,987,220	1,321,101	18.91%	1,152,900,244	0.6566%
02.1	ALLIED LINES	1,740,099	<b>0.04%</b>	1,621,748	393,534	24.27%	700,516,578	0.2484%
02.2	MULTIPLE PERIL CROP	755,191	<b>0.02%</b>	695,889	81,830	11.76%	259,111,806	0.2915%
02.3	FEDERAL FLOOD INSURANCE	-246,388	<b>-0.01%</b>	7,280,050	809,193	11.12%	165,783,262	-0.1486%
03	FARMOWNERS MULTIPLE PERIL	11,900,383	<b>0.24%</b>	11,893,725	5,110,699	42.97%	208,524,960	5.7069%
04	HOMEOWNERS MULTIPLE PERIL	1,515,372,817	<b>30.79%</b>	1,504,917,613	610,215,381	40.55%	6,896,755,475	21.9723%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	224,061,021	<b>4.55%</b>	240,993,521	70,980,737	29.45%	2,551,625,639	8.7811%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	96,484,073	<b>1.96%</b>	87,637,864	75,072,723	85.66%	1,459,959,063	6.6087%
09	INLAND MARINE	61,061,874	<b>1.24%</b>	60,541,597	23,486,874	38.79%	1,601,251,302	3.8134%
11	MEDICAL MALPRACTICE	693,181	<b>0.01%</b>	685,217	214,736	31.34%	536,226,711	0.1293%
12	EARTHQUAKE	38,659,360	<b>0.79%</b>	43,984,150	-10,755,778	-24.45%	1,239,945,361	3.1178%
13	GROUP A AND H	36,190,858	<b>0.74%</b>	36,190,858	36,351,536	100.44%	318,452,893	11.3646%
14	CREDIT A&H(GRP&IND)	281,070	<b>0.01%</b>	567,645	153,996	27.13%	1,638,473	17.1544%
15.3	GUARANTEED RENEWABLE A&H	42,813,272	<b>0.87%</b>	15,402,381	20,057,872	130.23%	83,318,185	51.3853%
15.4	NON-RENEWABLE FOR STATED REASONS ONLY	6,496,705	<b>0.13%</b>	6,555,765	3,856,902	58.83%	6,498,856	99.9669%
15.5	OTHER ACCIDENT ONLY	760	<b>0.00%</b>	779	973	124.90%	2,677,317	0.0284%
15.7	ALL OTHER ACCIDENT AND HEALTH	2,301,046	<b>0.05%</b>	2,366,342	801,183	33.86%	8,588,296	26.7928%
16	WORKERS' COMPENSATION	62,544,363	<b>1.27%</b>	65,370,497	34,495,410	52.77%	7,826,156,467	0.7992%
17.1	OTHER LIABILITY OCCURRENCE	147,004,350	<b>2.99%</b>	146,386,474	53,882,148	36.81%	2,323,917,280	6.3257%
17.2	OTHER LIABILITY CLAIMS MADE	6,203,991	<b>0.13%</b>	6,136,147	4,949,399	80.66%	1,550,913,680	0.4000%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	<b>0.00%</b>	0	310,211		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	1,450,275,929	<b>29.47%</b>	1,441,242,217	978,076,959	67.86%	10,842,904,875	13.3753%
19.4	COMMERCIAL AUTO LIABILITY	47,821,817	<b>0.97%</b>	47,782,927	22,566,614	47.23%	1,775,330,861	2.6937%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	1,147,690,935	<b>23.32%</b>	1,134,906,874	697,973,756	61.50%	8,080,038,316	14.2040%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	11,951,335	<b>0.24%</b>	12,081,399	6,986,618	57.83%	477,834,322	2.5011%
23	FIDELITY	918,690	<b>0.02%</b>	911,987	58,379	6.40%	108,584,127	0.8461%
24	SURETY	655,265	<b>0.01%</b>	649,051	286,966	44.21%	698,590,040	0.0938%
35	TOTALS	4,921,201,895	<b>100.00%</b>	4,883,789,938	2,637,739,953	54.01%	52,420,750,976	9.3879%

**LIBERTY MUT GRP (Group # 111)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	93,515,278	3.42%	88,666,509	26,735,898	30.15%	1,152,900,244	8.1113%
02.1	ALLIED LINES	54,536,974	2.00%	51,790,853	27,505,919	53.11%	700,516,578	7.7853%
02.3	FEDERAL FLOOD INSURANCE	2,506,680	0.09%	2,539,411	17,944	0.71%	165,783,262	1.5120%
03	FARMOWNERS MULTIPLE PERIL	5,704,440	0.21%	5,656,623	1,432,845	25.33%	208,524,960	2.7356%
04	HOMEOWNERS MULTIPLE PERIL	365,995,705	13.40%	355,017,470	129,584,362	36.50%	6,896,755,475	5.3068%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	174,589,047	6.39%	173,434,213	67,659,026	39.01%	2,551,625,639	6.8423%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	154,207,795	5.64%	152,916,074	53,587,471	35.04%	1,459,959,063	10.5625%
08	OCEAN MARINE	1,957,393	0.07%	1,813,481	-884,299	-48.76%	224,789,211	0.8708%
09	INLAND MARINE	286,787,289	10.50%	283,330,395	146,861,473	51.83%	1,601,251,302	17.9102%
11	MEDICAL MALPRACTICE	7,198,024	0.26%	5,969,706	6,720,161	112.57%	536,226,711	1.3423%
12	EARTHQUAKE	19,552,052	0.72%	17,107,491	-15,013	-0.09%	1,239,945,361	1.5768%
13	GROUP A AND H	0	0.00%	0	14,276		318,452,893	
15.2	NON-CANCELLABLE A&H	3,436	0.00%	3,436	0	0.00%	3,629	94.6817%
15.3	GUARANTEED RENEWABLE A&H	28,908	0.00%	56,243	115,741	205.79%	83,318,185	0.0347%
15.7	ALL OTHER ACCIDENT AND HEALTH	0	0.00%	0	0		8,588,296	
16	WORKERS' COMPENSATION	352,780,214	12.91%	331,357,977	271,888,408	82.05%	7,826,156,467	4.5077%
17.1	OTHER LIABILITY OCCURRENCE	159,476,637	5.84%	155,577,439	81,022,568	52.08%	2,323,917,280	6.8624%
17.2	OTHER LIABILITY CLAIMS MADE	52,984,380	1.94%	52,766,946	14,038,901	26.61%	1,550,913,680	3.4163%
17.3	EXCESS WORKERS' COMPENSATION	11,495,594	0.42%	30,153,603	46,001,615	152.56%	189,689,265	6.0602%
18	PRODUCTS LIABILITY	10,514,509	0.38%	11,824,253	17,242,264	145.82%	190,216,133	5.5277%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	0.00%	0	38,415		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	369,335,451	13.52%	355,949,616	223,132,799	62.69%	10,842,904,875	3.4062%
19.3	COMMERCIAL AUTO NO-FAULT	25,146	0.00%	7,849	-47,035	-599.25%	127,952	19.6527%
19.4	COMMERCIAL AUTO LIABILITY	165,213,991	6.05%	160,613,413	83,578,231	52.04%	1,775,330,861	9.3061%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	287,626,691	10.53%	277,674,018	163,157,591	58.76%	8,080,038,316	3.5597%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	43,445,798	1.59%	42,665,440	21,160,293	49.60%	477,834,322	9.0922%
22	AIRCRAFT	5,164,931	0.19%	5,361,401	1,895,453	35.35%	143,455,637	3.6004%
23	FIDELITY	949,701	0.03%	884,366	-149,593	-16.92%	108,584,127	0.8746%
24	SURETY	103,821,902	3.80%	107,102,232	84,910,232	79.28%	698,590,040	14.8616%
26	BURGLARY & THEFT	74,091	0.00%	82,085	-76,274	-92.92%	20,254,608	0.3658%
27	BOILER & MACHINERY	2,790,995	0.10%	2,464,900	661,598	26.84%	110,274,431	2.5310%
35	TOTALS	2,732,283,052	100.00%	2,672,787,443	1,467,791,270	54.92%	52,420,750,976	5.2122%

**ALLSTATE INS GRP (Group # 8)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	4,402,075	0.17%	4,252,199	2,827,983	66.51%	1,152,900,244	0.3818%
02.1	ALLIED LINES	401,165	0.02%	422,107	134,961	31.97%	700,516,578	0.0573%
02.3	FEDERAL FLOOD INSURANCE	18,678,606	0.71%	19,061,653	614,499	3.22%	165,783,262	11.2669%
04	HOMEOWNERS MULTIPLE PERIL	636,649,434	24.11%	627,375,178	279,111,873	44.49%	6,896,755,475	9.2311%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	88,735,517	3.36%	90,481,230	36,514,160	40.36%	2,551,625,639	3.4776%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	32,165,080	1.22%	32,980,779	14,018,649	42.51%	1,459,959,063	2.2031%
09	INLAND MARINE	19,060,963	0.72%	19,533,288	7,964,500	40.77%	1,601,251,302	1.1904%
12	EARTHQUAKE	0	0.00%	0	146,784		1,239,945,361	
14	CREDIT A&H(GRP&IND)	0	0.00%	0	0		1,638,473	
16	WORKERS' COMPENSATION	0	0.00%	0	575,037		7,826,156,467	
17.1	OTHER LIABILITY OCCURRENCE	45,346,339	1.72%	45,959,804	21,380,164	46.52%	2,323,917,280	1.9513%
18	PRODUCTS LIABILITY	111,548	0.00%	123,771	-3,104,596	-2508.34%	190,216,133	0.0586%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	0.00%	0	12,054		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	1,001,318,649	37.92%	1,015,312,695	634,587,477	62.50%	10,842,904,875	9.2348%
19.4	COMMERCIAL AUTO LIABILITY	24,689,130	0.93%	25,570,647	11,290,433	44.15%	1,775,330,861	1.3907%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	747,950,197	28.33%	751,670,953	400,885,417	53.33%	8,080,038,316	9.2568%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	10,175,552	0.39%	10,637,626	4,548,066	42.75%	477,834,322	2.1295%
23	FIDELITY	152,574	0.01%	149,272	-187	-0.13%	108,584,127	0.1405%
24	SURETY	0	0.00%	0	282		698,590,040	
26	BURGLARY & THEFT	17,014	0.00%	17,890	26,519	148.23%	20,254,608	0.0840%
27	BOILER & MACHINERY	98,074	0.00%	101,736	6,984	6.86%	110,274,431	0.0889%
28	CREDIT	8,510,748	0.32%	7,006,387	2,110,951	30.13%	107,224,509	7.9373%
30	WARRANTY	45,181	0.00%	1,031,647	422,177	40.92%	96,628,778	0.0468%
34	AGGREGATE WRITE-INS FOR OTHER LINES	2,084,362	0.08%	2,059,746	0	0.00%	63,908,793	3.2615%
35	TOTALS	2,640,592,207	100.00%	2,653,748,605	1,414,074,188	53.29%	52,420,750,976	5.0373%

**Travelers Grp (Group # 3548)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	55,748,625	2.37%	55,102,225	24,589,729	44.63%	1,152,900,244	4.8355%
02.1	ALLIED LINES	53,554,711	2.27%	53,571,642	17,033,828	31.80%	700,516,578	7.6450%
02.3	FEDERAL FLOOD INSURANCE	8,624,848	0.37%	8,371,596	1,132,838	13.53%	165,783,262	5.2025%
03	FARMOWNERS MULTIPLE PERIL	33,689,154	1.43%	32,565,356	9,181,636	28.19%	208,524,960	16.1559%
04	HOMEOWNERS MULTIPLE PERIL	256,290,435	10.88%	246,635,379	129,283,889	52.42%	6,896,755,475	3.7161%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	273,998,222	11.63%	269,604,576	103,184,579	38.27%	2,551,625,639	10.7382%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	180,975,798	7.68%	181,403,494	100,753,226	55.54%	1,459,959,063	12.3960%
08	OCEAN MARINE	23,384,805	0.99%	23,871,507	10,157,037	42.55%	224,789,211	10.4030%
09	INLAND MARINE	50,152,140	2.13%	49,451,289	25,748,836	52.07%	1,601,251,302	3.1321%
11	MEDICAL MALPRACTICE	0	0.00%	0	-1,327,326		536,226,711	
12	EARTHQUAKE	25,359,836	1.08%	24,626,458	1,717,257	6.97%	1,239,945,361	2.0452%
13	GROUP A AND H	0	0.00%	0	-1,444,529		318,452,893	
15.2	NON-CANCELLABLE A&H	0	0.00%	85	0	0.00%	3,629	
15.5	OTHER ACCIDENT ONLY	0	0.00%	0	0		2,677,317	
15.7	ALL OTHER ACCIDENT AND HEALTH	0	0.00%	0	0		8,588,296	
16	WORKERS' COMPENSATION	611,273,902	25.94%	604,221,232	427,926,666	70.82%	7,826,156,467	7.8107%
17.1	OTHER LIABILITY OCCURRENCE	179,440,830	7.62%	183,437,387	28,611,364	15.60%	2,323,917,280	7.7215%
17.2	OTHER LIABILITY CLAIMS MADE	92,807,843	3.94%	92,435,344	60,383,335	65.32%	1,550,913,680	5.9841%
17.3	EXCESS WORKERS' COMPENSATION	2,742,561	0.12%	2,961,730	1,191,509	40.23%	189,689,265	1.4458%
18	PRODUCTS LIABILITY	11,561,551	0.49%	11,682,592	22,564,271	193.14%	190,216,133	6.0781%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	0.00%	0	-7,383		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	110,657,262	4.70%	108,093,724	73,579,355	68.07%	10,842,904,875	1.0205%
19.3	COMMERCIAL AUTO NO-FAULT	-28	0.00%	77,471	28,161	36.35%	127,952	-0.0219%
19.4	COMMERCIAL AUTO LIABILITY	147,565,223	6.26%	149,134,343	90,065,935	60.39%	1,775,330,861	8.3120%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	72,190,170	3.06%	69,690,952	48,628,536	69.78%	8,080,038,316	0.8934%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	35,182,829	1.49%	35,801,255	25,044,498	69.95%	477,834,322	7.3630%
22	AIRCRAFT	0	0.00%	0	-136,936		143,455,637	
23	FIDELITY	13,254,127	0.56%	13,174,868	5,979,556	45.39%	108,584,127	12.2063%
24	SURETY	104,054,546	4.42%	92,019,721	-33,692,895	-36.61%	698,590,040	14.8949%
26	BURGLARY & THEFT	3,985,568	0.17%	3,706,583	-641,647	-17.31%	20,254,608	19.6773%
27	BOILER & MACHINERY	9,782,457	0.42%	9,600,330	2,452,834	25.55%	110,274,431	8.8710%
30	WARRANTY	0	0.00%	0	0		96,628,778	
35	TOTALS	2,356,277,416	100.00%	2,321,241,140	1,171,988,157	50.49%	52,420,750,976	4.4949%

**Auto Club Enterprises Ins Grp (Group # 1318)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	13,873,778	<b>0.68%</b>	12,620,802	4,484,237	35.53%	1,152,900,244	1.2034%
04	HOMEOWNERS MULTIPLE PERIL	351,309,639	<b>17.12%</b>	345,600,158	184,191,775	53.30%	6,896,755,475	5.0938%
09	INLAND MARINE	5,153,598	<b>0.25%</b>	5,798,767	2,694,112	46.46%	1,601,251,302	0.3218%
17.1	OTHER LIABILITY OCCURRENCE	12,745,713	<b>0.62%</b>	12,589,745	16,077,500	127.70%	2,323,917,280	0.5485%
19.2	PRIVATE PASSENGER AUTO LIABILITY	889,122,320	<b>43.34%</b>	888,335,977	596,997,716	67.20%	10,842,904,875	8.2000%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	779,342,241	<b>37.99%</b>	773,293,292	360,285,616	46.59%	8,080,038,316	9.6453%
35	TOTALS	2,051,547,289	<b>100.00%</b>	2,038,238,741	1,164,730,956	57.14%	52,420,750,976	3.9136%

**CALIFORNIA STATE AUTO GRP (Group # 1278)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	40,532,920	<b>2.11%</b>	38,071,501	18,770,373	49.30%	1,152,900,244	3.5157%
02.1	ALLIED LINES	395,267	<b>0.02%</b>	394,973	84,787	21.47%	700,516,578	0.0564%
02.3	FEDERAL FLOOD INSURANCE	10,824,264	<b>0.56%</b>	10,971,908	64,942	0.59%	165,783,262	6.5292%
04	HOMEOWNERS MULTIPLE PERIL	453,219,601	<b>23.56%</b>	445,577,822	185,017,580	41.52%	6,896,755,475	6.5715%
09	INLAND MARINE	8,993,578	<b>0.47%</b>	9,116,336	2,516,320	27.60%	1,601,251,302	0.5617%
12	EARTHQUAKE	0	<b>0.00%</b>	0	0		1,239,945,361	
15.5	OTHER ACCIDENT ONLY	1,080,818	<b>0.06%</b>	1,109,665	247,624	22.32%	2,677,317	40.3694%
17.1	OTHER LIABILITY OCCURRENCE	22,197,920	<b>1.15%</b>	20,994,752	-2,371,067	-11.29%	2,323,917,280	0.9552%
19.2	PRIVATE PASSENGER AUTO LIABILITY	733,678,260	<b>38.14%</b>	737,314,928	397,361,729	53.89%	10,842,904,875	6.7664%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	652,551,854	<b>33.93%</b>	652,136,647	360,791,698	55.32%	8,080,038,316	8.0761%
35	TOTALS	1,923,474,482	<b>100.00%</b>	1,915,688,533	962,483,988	50.24%	52,420,750,976	3.6693%

**MERCURY GEN GRP (Group # 660)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	10,354,388	<b>0.54%</b>	9,638,927	3,936,758	40.84%	1,152,900,244	0.8981%
02.1	ALLIED LINES	1,612,634	<b>0.08%</b>	1,509,203	44,870	2.97%	700,516,578	0.2302%
04	HOMEOWNERS MULTIPLE PERIL	222,575,616	<b>11.59%</b>	216,056,038	108,268,820	50.11%	6,896,755,475	3.2273%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	30,830,460	<b>1.61%</b>	30,250,443	16,013,003	52.93%	2,551,625,639	1.2083%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	8,221,482	<b>0.43%</b>	8,148,105	2,889,480	35.46%	1,459,959,063	0.5631%
12	EARTHQUAKE	682,514	<b>0.04%</b>	622,581	0	0.00%	1,239,945,361	0.0550%
17.1	OTHER LIABILITY OCCURRENCE	6,983,561	<b>0.36%</b>	6,767,136	297,659	4.40%	2,323,917,280	0.3005%
19.2	PRIVATE PASSENGER AUTO LIABILITY	901,269,333	<b>46.93%</b>	901,691,813	532,447,098	59.05%	10,842,904,875	8.3121%
19.4	COMMERCIAL AUTO LIABILITY	36,584,013	<b>1.90%</b>	41,725,015	29,530,543	70.77%	1,775,330,861	2.0607%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	681,378,420	<b>35.48%</b>	677,240,106	421,363,349	62.22%	8,080,038,316	8.4329%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	11,186,689	<b>0.58%</b>	11,561,263	4,119,766	35.63%	477,834,322	2.3411%
24	SURETY	4,101	<b>0.00%</b>	3,171	0	0.00%	698,590,040	0.0006%
27	BOILER & MACHINERY	1,049,858	<b>0.05%</b>	314,960	5,001	1.59%	110,274,431	0.9520%
30	WARRANTY	7,832,939	<b>0.41%</b>	8,915,064	8,126,484	91.15%	96,628,778	8.1062%
35	TOTALS	1,920,566,008	<b>100.00%</b>	1,914,443,823	1,127,042,831	58.87%	52,420,750,976	3.6638%

**CNA INS GRP (Group # 218)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	8,658,055	1.21%	8,673,456	6,520,550	75.18%	1,152,900,244	0.7510%
02.1	ALLIED LINES	1,912,183	0.27%	2,095,789	-4,826,016	-230.27%	700,516,578	0.2730%
04	HOMEOWNERS MULTIPLE PERIL	0	0.00%	0	409,992		6,896,755,475	
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	64,790,666	9.04%	65,560,097	16,073,136	24.52%	2,551,625,639	2.5392%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	45,705,135	6.38%	45,689,327	24,968,362	54.65%	1,459,959,063	3.1306%
08	OCEAN MARINE	15,238,907	2.13%	15,190,706	1,776,457	11.69%	224,789,211	6.7792%
09	INLAND MARINE	134,130,324	18.72%	142,143,019	94,886,467	66.75%	1,601,251,302	8.3766%
10	FINANCIAL GUARANTY	0	0.00%	0	0		46,000,287	
11	MEDICAL MALPRACTICE	19,855,606	2.77%	20,273,112	5,790,608	28.56%	536,226,711	3.7028%
12	EARTHQUAKE	8,098,343	1.13%	8,071,764	-21,032	-0.26%	1,239,945,361	0.6531%
13	GROUP A AND H	19,841,578	2.77%	-5,093,855	10,314,792	-202.49%	318,452,893	6.2306%
15.1	COLLECTIVELY RENEWABLE A&H	0	0.00%	0	-11,760		239,354	
15.2	NON-CANCELLABLE A&H	0	0.00%	0	0		3,629	
15.3	GUARANTEED RENEWABLE A&H	40,375,775	5.63%	747,856	64,387,562	8609.62%	83,318,185	48.4597%
15.4	NON-RENEWABLE FOR STATED REASONS ONLY	2,151	0.00%	2,951	15	0.51%	6,498,856	0.0331%
16	WORKERS' COMPENSATION	120,355,863	16.80%	85,637,217	73,468,421	85.79%	7,826,156,467	1.5379%
17.1	OTHER LIABILITY OCCURRENCE	45,863,407	6.40%	43,730,705	51,891,940	118.66%	2,323,917,280	1.9735%
17.2	OTHER LIABILITY CLAIMS MADE	91,491,302	12.77%	98,625,339	49,690,375	50.38%	1,550,913,680	5.8992%
17.3	EXCESS WORKERS' COMPENSATION	0	0.00%	0	15,329,979		189,689,265	
18	PRODUCTS LIABILITY	1,826,767	0.25%	1,292,896	-7,798,145	-603.15%	190,216,133	0.9604%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	0.00%	0	0		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	0	0.00%	0	-175,246		10,842,904,875	
19.3	COMMERCIAL AUTO NO-FAULT	0	0.00%	0	-78		127,952	
19.4	COMMERCIAL AUTO LIABILITY	43,907,154	6.13%	43,308,483	34,347,278	79.31%	1,775,330,861	2.4732%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	0	0.00%	0	-11,512		8,080,038,316	
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	6,870,576	0.96%	6,652,135	4,923,566	74.01%	477,834,322	1.4379%
22	AIRCRAFT	0	0.00%	0	-861,474		143,455,637	
23	FIDELITY	5,702,712	0.80%	5,495,149	1,954,674	35.57%	108,584,127	5.2519%
24	SURETY	35,776,670	4.99%	34,070,889	6,863,938	20.15%	698,590,040	5.1213%
26	BURGLARY & THEFT	248,214	0.03%	289,025	544,159	188.27%	20,254,608	1.2255%
27	BOILER & MACHINERY	5,952,143	0.83%	5,980,730	-115,121	-1.92%	110,274,431	5.3976%
28	CREDIT	345	0.00%	369	-274	-74.25%	107,224,509	0.0003%
30	WARRANTY	-8	0.00%	16,722	-997	-5.96%	96,628,778	0.0000%
35	TOTALS	716,603,869	100.00%	628,453,883	450,320,618	71.66%	52,420,750,976	1.3670%

**AMERICAN INTL GRP (Group # 12)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	34,360,563	<b>2.00%</b>	34,802,170	448,078	1.29%	1,152,900,244	2.9804%
02.1	ALLIED LINES	14,330,909	<b>0.83%</b>	14,511,856	3,068,152	21.14%	700,516,578	2.0458%
02.2	MULTIPLE PERIL CROP	2,660,313	<b>0.15%</b>	3,721,378	121,680	3.27%	259,111,806	1.0267%
02.3	FEDERAL FLOOD INSURANCE	656,394	<b>0.04%</b>	656,394	-14,123	-2.15%	165,783,262	0.3959%
04	HOMEOWNERS MULTIPLE PERIL	98,771,552	<b>5.74%</b>	102,426,455	44,254,213	43.21%	6,896,755,475	1.4321%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	21,760,703	<b>1.26%</b>	21,568,919	37,353,406	173.18%	2,551,625,639	0.8528%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	13,410,880	<b>0.78%</b>	13,639,681	2,734,323	20.05%	1,459,959,063	0.9186%
06	MORTGAGE GUARANTY	53,781,949	<b>3.13%</b>	51,239,659	107,225,411	209.26%	349,887,136	15.3712%
08	OCEAN MARINE	24,244,437	<b>1.41%</b>	26,768,502	15,892,951	59.37%	224,789,211	10.7854%
09	INLAND MARINE	60,824,587	<b>3.54%</b>	61,308,567	6,549,215	10.68%	1,601,251,302	3.7986%
11	MEDICAL MALPRACTICE	17,019,476	<b>0.99%</b>	17,368,286	-996,779	-5.74%	536,226,711	3.1739%
12	EARTHQUAKE	51,897,311	<b>3.02%</b>	53,643,328	0	0.00%	1,239,945,361	4.1855%
13	GROUP A AND H	106,123,249	<b>6.17%</b>	105,604,351	45,364,341	42.96%	318,452,893	33.3246%
15.3	GUARANTEED RENEWABLE A&H	95,186	<b>0.01%</b>	95,186	2,510	2.64%	83,318,185	0.1142%
15.5	OTHER ACCIDENT ONLY	125,611	<b>0.01%</b>	117,857	169,476	143.80%	2,677,317	4.6917%
16	WORKERS' COMPENSATION	463,892,383	<b>26.96%</b>	491,494,481	-181,669,475	-36.96%	7,826,156,467	5.9275%
17.1	OTHER LIABILITY OCCURRENCE	291,668,335	<b>16.95%</b>	300,527,456	473,223,169	157.46%	2,323,917,280	12.5507%
17.2	OTHER LIABILITY CLAIMS MADE	232,181,942	<b>13.49%</b>	225,537,429	79,882,318	35.42%	1,550,913,680	14.9707%
17.3	EXCESS WORKERS' COMPENSATION	19,757,153	<b>1.15%</b>	26,118,017	409,376	1.57%	189,689,265	10.4155%
18	PRODUCTS LIABILITY	10,525,234	<b>0.61%</b>	9,887,581	10,800,900	109.24%	190,216,133	5.5333%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	<b>0.00%</b>	-1	-831,021	83102100.00%	6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	14,942,734	<b>0.87%</b>	14,630,344	8,827,016	60.33%	10,842,904,875	0.1378%
19.3	COMMERCIAL AUTO NO-FAULT	61,026	<b>0.00%</b>	60,989	954,656	1565.29%	127,952	47.6944%
19.4	COMMERCIAL AUTO LIABILITY	91,271,843	<b>5.30%</b>	96,095,421	20,752,216	21.60%	1,775,330,861	5.1411%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	20,057,573	<b>1.17%</b>	20,478,555	10,469,054	51.12%	8,080,038,316	0.2482%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	4,411,013	<b>0.26%</b>	4,484,528	5,827,331	129.94%	477,834,322	0.9231%
22	AIRCRAFT	31,539,111	<b>1.83%</b>	34,738,361	10,080,224	29.02%	143,455,637	21.9853%
23	FIDELITY	12,132,124	<b>0.71%</b>	11,877,619	-1,147,952	-9.66%	108,584,127	11.1730%
24	SURETY	9,268,826	<b>0.54%</b>	11,147,451	-1,988,320	-17.84%	698,590,040	1.3268%
26	BURGLARY & THEFT	3,610,956	<b>0.21%</b>	3,324,177	436,550	13.13%	20,254,608	17.8278%
27	BOILER & MACHINERY	14,983,694	<b>0.87%</b>	15,226,022	-89,843	-0.59%	110,274,431	13.5876%
28	CREDIT	139,507	<b>0.01%</b>	149,157	277,687	186.17%	107,224,509	0.1301%
30	WARRANTY	27	<b>0.00%</b>	52,529	-191,173	-363.94%	96,628,778	0.0000%
35	TOTALS	1,720,506,600	<b>100.00%</b>	1,773,302,712	698,195,560	39.37%	52,420,750,976	3.2821%

**NATIONWIDE CORP GRP (Group # 140)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	48,918,754	<b>3.23%</b>	46,910,754	14,857,989	31.67%	1,152,900,244	4.2431%
02.1	ALLIED LINES	25,499,502	<b>1.68%</b>	24,619,396	17,921,416	72.79%	700,516,578	3.6401%
02.3	FEDERAL FLOOD INSURANCE	2,973,016	<b>0.20%</b>	2,804,651	99,912	3.56%	165,783,262	1.7933%
03	FARMOWNERS MULTIPLE PERIL	98,550,912	<b>6.50%</b>	97,965,520	40,060,258	40.89%	208,524,960	47.2610%
04	HOMEOWNERS MULTIPLE PERIL	250,372,427	<b>16.51%</b>	251,365,658	126,625,265	50.37%	6,896,755,475	3.6303%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	134,038,733	<b>8.84%</b>	129,617,544	46,194,492	35.64%	2,551,625,639	5.2531%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	90,355,664	<b>5.96%</b>	91,400,365	29,170,604	31.92%	1,459,959,063	6.1889%
08	OCEAN MARINE	872,364	<b>0.06%</b>	930,101	1,544,182	166.02%	224,789,211	0.3881%
09	INLAND MARINE	56,379,342	<b>3.72%</b>	55,595,102	27,395,880	49.28%	1,601,251,302	3.5210%
11	MEDICAL MALPRACTICE	766,065	<b>0.05%</b>	485,152	225,703	46.52%	536,226,711	0.1429%
12	EARTHQUAKE	20,006,239	<b>1.32%</b>	22,076,209	-13,049	-0.06%	1,239,945,361	1.6135%
13	GROUP A AND H	156,128	<b>0.01%</b>	156,952	4,275,963	2724.38%	318,452,893	0.0490%
15.1	COLLECTIVELY RENEWABLE A&H	233,652	<b>0.02%</b>	238,193	535,720	224.91%	239,354	97.6178%
15.3	GUARANTEED RENEWABLE A&H	866	<b>0.00%</b>	-678	880	-129.79%	83,318,185	0.0010%
15.5	OTHER ACCIDENT ONLY	9,443	<b>0.00%</b>	10,520	-779	-7.40%	2,677,317	0.3527%
15.7	ALL OTHER ACCIDENT AND HEALTH	17	<b>0.00%</b>	17	0	0.00%	8,588,296	0.0002%
16	WORKERS' COMPENSATION	1,825,890	<b>0.12%</b>	1,525,050	-514,930	-33.76%	7,826,156,467	0.0233%
17.1	OTHER LIABILITY OCCURRENCE	80,944,598	<b>5.34%</b>	77,968,366	14,843,250	19.04%	2,323,917,280	3.4831%
17.2	OTHER LIABILITY CLAIMS MADE	8,883,462	<b>0.59%</b>	7,671,493	1,604,563	20.92%	1,550,913,680	0.5728%
18	PRODUCTS LIABILITY	11,081,487	<b>0.73%</b>	10,405,755	7,910,981	76.03%	190,216,133	5.8257%
19.2	PRIVATE PASSENGER AUTO LIABILITY	310,895,955	<b>20.51%</b>	315,409,212	205,907,505	65.28%	10,842,904,875	2.8673%
19.3	COMMERCIAL AUTO NO-FAULT	0	<b>0.00%</b>	0	-5,000		127,952	
19.4	COMMERCIAL AUTO LIABILITY	134,347,595	<b>8.86%</b>	127,789,913	69,880,633	54.68%	1,775,330,861	7.5675%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	193,606,156	<b>12.77%</b>	197,736,487	124,093,984	62.76%	8,080,038,316	2.3961%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	32,729,178	<b>2.16%</b>	32,280,239	20,199,076	62.57%	477,834,322	6.8495%
23	FIDELITY	377,742	<b>0.02%</b>	396,971	-11,511	-2.90%	108,584,127	0.3479%
24	SURETY	3,574,104	<b>0.24%</b>	3,621,163	498,535	13.77%	698,590,040	0.5116%
26	BURGLARY & THEFT	740,582	<b>0.05%</b>	707,554	731,891	103.44%	20,254,608	3.6564%
27	BOILER & MACHINERY	6,546,835	<b>0.43%</b>	6,266,437	1,473,773	23.52%	110,274,431	5.9369%
30	WARRANTY	1,446,469	<b>0.10%</b>	2,403,160	1,432,653	59.62%	96,628,778	1.4969%
35	TOTALS	1,516,133,177	<b>100.00%</b>	1,508,357,256	756,939,839	50.18%	52,420,750,976	2.8922%

**HARTFORD FIRE & CAS GRP (Group # 91)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	5,893,881	0.41%	5,964,457	3,187,590	53.44%	1,152,900,244	0.5112%
02.1	ALLIED LINES	1,891,413	0.13%	1,929,377	1,603,233	83.10%	700,516,578	0.2700%
02.2	MULTIPLE PERIL CROP	0	0.00%	0	58,660		259,111,806	
02.3	FEDERAL FLOOD INSURANCE	28,762,500	1.99%	28,815,248	1,362,840	4.73%	165,783,262	17.3495%
03	FARMOWNERS MULTIPLE PERIL	0	0.00%	0	24,032		208,524,960	
04	HOMEOWNERS MULTIPLE PERIL	97,841,082	6.77%	99,591,944	48,387,233	48.59%	6,896,755,475	1.4187%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	190,723,259	13.21%	198,517,499	83,523,157	42.07%	2,551,625,639	7.4746%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	87,711,794	6.07%	86,835,456	9,277,615	10.68%	1,459,959,063	6.0078%
08	OCEAN MARINE	2,903,075	0.20%	2,880,383	2,054,759	71.34%	224,789,211	1.2915%
09	INLAND MARINE	23,387,996	1.62%	24,450,979	13,366,397	54.67%	1,601,251,302	1.4606%
11	MEDICAL MALPRACTICE	0	0.00%	0	817,937		536,226,711	
12	EARTHQUAKE	13,533,490	0.94%	13,739,141	86,491	0.63%	1,239,945,361	1.0915%
13	GROUP A AND H	315	0.00%	315	-1,163	-369.21%	318,452,893	0.0001%
16	WORKERS' COMPENSATION	624,663,677	43.25%	563,610,279	346,905,081	61.55%	7,826,156,467	7.9817%
17.1	OTHER LIABILITY OCCURRENCE	48,904,884	3.39%	47,161,919	46,667,832	98.95%	2,323,917,280	2.1044%
17.2	OTHER LIABILITY CLAIMS MADE	39,604,227	2.74%	44,028,896	45,305,496	102.90%	1,550,913,680	2.5536%
17.3	EXCESS WORKERS' COMPENSATION	1,829,843	0.13%	1,550,960	-1,391,477	-89.72%	189,689,265	0.9647%
18	PRODUCTS LIABILITY	17,237,335	1.19%	16,082,346	985,616	6.13%	190,216,133	9.0620%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	114	0.00%	32	-5,145	-16078.13%	6,871	1.6591%
19.2	PRIVATE PASSENGER AUTO LIABILITY	108,291,829	7.50%	109,980,165	63,279,997	57.54%	10,842,904,875	0.9987%
19.3	COMMERCIAL AUTO NO-FAULT	0	0.00%	0	0		127,952	
19.4	COMMERCIAL AUTO LIABILITY	47,295,912	3.27%	46,730,978	23,962,708	51.28%	1,775,330,861	2.6641%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	67,895,651	4.70%	70,057,431	41,983,880	59.93%	8,080,038,316	0.8403%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	11,666,546	0.81%	11,456,321	7,852,974	68.55%	477,834,322	2.4415%
22	AIRCRAFT	0	0.00%	0	90,808		143,455,637	
23	FIDELITY	7,375,936	0.51%	7,838,534	230,198	2.94%	108,584,127	6.7928%
24	SURETY	15,113,650	1.05%	16,468,183	20,933,441	127.11%	698,590,040	2.1635%
26	BURGLARY & THEFT	1,059,668	0.07%	1,236,723	263,775	21.33%	20,254,608	5.2317%
27	BOILER & MACHINERY	615,261	0.04%	648,189	148,203	22.86%	110,274,431	0.5579%
35	TOTALS	1,444,203,338	100.00%	1,399,575,755	760,962,168	54.37%	52,420,750,976	2.7550%

**UNITED SERV AUTOMOBILE ASSN GRP (Group # 200)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	24,371,648	<b>2.00%</b>	22,949,030	2,493,301	10.86%	1,152,900,244	2.1139%
02.1	ALLIED LINES	18,032,171	<b>1.48%</b>	17,152,937	10,773,753	62.81%	700,516,578	2.5741%
02.3	FEDERAL FLOOD INSURANCE	6,556,563	<b>0.54%</b>	6,590,371	-406,877	-6.17%	165,783,262	3.9549%
04	HOMEOWNERS MULTIPLE PERIL	351,217,003	<b>28.83%</b>	346,473,517	139,850,391	40.36%	6,896,755,475	5.0925%
08	OCEAN MARINE	1,021,891	<b>0.08%</b>	1,077,363	90,713	8.42%	224,789,211	0.4546%
09	INLAND MARINE	18,679,752	<b>1.53%</b>	17,961,980	7,787,126	43.35%	1,601,251,302	1.1666%
12	EARTHQUAKE	92,608	<b>0.01%</b>	101,798	7,040	6.92%	1,239,945,361	0.0075%
17.1	OTHER LIABILITY OCCURRENCE	19,021,102	<b>1.56%</b>	18,398,894	8,141,874	44.25%	2,323,917,280	0.8185%
19.2	PRIVATE PASSENGER AUTO LIABILITY	427,791,890	<b>35.11%</b>	421,717,426	295,701,141	70.12%	10,842,904,875	3.9454%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	351,577,426	<b>28.86%</b>	343,571,658	209,172,217	60.88%	8,080,038,316	4.3512%
35	TOTALS	1,218,362,054	<b>100.00%</b>	1,195,994,974	673,610,677	56.32%	52,420,750,976	2.3242%

**Chubb Inc Grp (Group # 38)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	2,231,872	0.21%	2,287,031	807,139	35.29%	1,152,900,244	0.1936%
02.1	ALLIED LINES	1,192,172	0.11%	1,119,497	1,353,636	120.91%	700,516,578	0.1702%
04	HOMEOWNERS MULTIPLE PERIL	95,170,172	9.09%	90,969,573	39,190,079	43.08%	6,896,755,475	1.3799%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	120,738,959	11.53%	124,069,355	51,827,912	41.77%	2,551,625,639	4.7318%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	81,395,532	7.77%	83,471,220	15,046,736	18.03%	1,459,959,063	5.5752%
08	OCEAN MARINE	9,360,767	0.89%	9,151,450	1,757,553	19.21%	224,789,211	4.1642%
09	INLAND MARINE	56,651,519	5.41%	55,872,917	10,033,583	17.96%	1,601,251,302	3.5380%
11	MEDICAL MALPRACTICE	0	0.00%	0	233,961		536,226,711	
12	EARTHQUAKE	40,523,911	3.87%	39,060,865	0	0.00%	1,239,945,361	3.2682%
13	GROUP A AND H	11,096,202	1.06%	12,442,349	4,350,558	34.97%	318,452,893	3.4844%
15.5	OTHER ACCIDENT ONLY	80,468	0.01%	78,459	2,481	3.16%	2,677,317	3.0055%
16	WORKERS' COMPENSATION	162,328,421	15.50%	141,458,881	76,438,180	54.04%	7,826,156,467	2.0742%
17.1	OTHER LIABILITY OCCURRENCE	104,262,451	9.95%	103,585,173	62,346,477	60.19%	2,323,917,280	4.4865%
17.2	OTHER LIABILITY CLAIMS MADE	167,712,626	16.01%	172,389,969	64,386,886	37.35%	1,550,913,680	10.8138%
17.3	EXCESS WORKERS' COMPENSATION	1,492,176	0.14%	1,697,614	408,276	24.05%	189,689,265	0.7866%
18	PRODUCTS LIABILITY	47,091,243	4.50%	46,847,591	28,333,540	60.48%	190,216,133	24.7567%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	0.00%	0	0		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	10,212,326	0.97%	9,696,803	4,527,181	46.69%	10,842,904,875	0.0942%
19.3	COMMERCIAL AUTO NO-FAULT	0	0.00%	0	0		127,952	
19.4	COMMERCIAL AUTO LIABILITY	22,380,654	2.14%	22,712,956	6,181,854	27.22%	1,775,330,861	1.2606%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	11,359,560	1.08%	10,601,638	4,941,259	46.61%	8,080,038,316	0.1406%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	5,116,864	0.49%	5,241,582	2,161,113	41.23%	477,834,322	1.0708%
22	AIRCRAFT	15,407,621	1.47%	15,171,674	6,177,660	40.72%	143,455,637	10.7403%
23	FIDELITY	28,217,061	2.69%	28,472,596	18,176,059	63.84%	108,584,127	25.9864%
24	SURETY	34,858,283	3.33%	35,775,133	5,661,552	15.83%	698,590,040	4.9898%
26	BURGLARY & THEFT	4,415,984	0.42%	4,695,443	1,432,391	30.51%	20,254,608	21.8024%
27	BOILER & MACHINERY	14,165,610	1.35%	14,421,471	3,566,321	24.73%	110,274,431	12.8458%
35	TOTALS	1,047,462,454	100.00%	1,031,291,240	409,342,387	39.69%	52,420,750,976	1.9982%

**State Compensation Ins Fund (NAIC # 35076)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concen- tration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Share By Line
16	WORKERS' COMPENSATION	1,011,146,709	100.00%	1,017,429,186	231,466,253	22.75%	7,826,156,467	12.9201%
35	TOTALS	1,011,146,709	100.00%	1,017,429,186	231,466,253	22.75%	52,420,750,976	1.9289%

**PROGRESSIVE GRP (Group # 155)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
09	INLAND MARINE	11,862,801	<b>1.25%</b>	11,950,420	6,130,811	51.30%	1,601,251,302	0.7408%
17.1	OTHER LIABILITY OCCURRENCE	7,128,703	<b>0.75%</b>	7,086,907	1,611,551	22.74%	2,323,917,280	0.3068%
17.2	OTHER LIABILITY CLAIMS MADE	1,447,513	<b>0.15%</b>	3,483,523	11,016,047	316.23%	1,550,913,680	0.0933%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	<b>0.00%</b>	0	87,502		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	444,630,374	<b>47.01%</b>	436,646,563	234,237,651	53.64%	10,842,904,875	4.1007%
19.3	COMMERCIAL AUTO NO-FAULT	0	<b>0.00%</b>	0	51,719		127,952	
19.4	COMMERCIAL AUTO LIABILITY	114,213,194	<b>12.08%</b>	112,992,067	55,635,668	49.24%	1,775,330,861	6.4333%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	333,558,782	<b>35.27%</b>	326,390,614	189,682,163	58.12%	8,080,038,316	4.1282%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	32,335,921	<b>3.42%</b>	32,482,329	20,502,818	63.12%	477,834,322	6.7672%
23	FIDELITY	593,612	<b>0.06%</b>	1,148,838	-21,268	-1.85%	108,584,127	0.5467%
24	SURETY	24,609	<b>0.00%</b>	61,432	-3,739	-6.09%	698,590,040	0.0035%
35	TOTALS	945,795,509	<b>100.00%</b>	932,242,693	518,930,923	55.66%	52,420,750,976	1.8042%

**ALLIANZ INS GRP (Group # 761)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	23,809,223	<b>2.96%</b>	32,330,450	14,017,545	43.36%	1,152,900,244	2.0652%
02.1	ALLIED LINES	11,985,495	<b>1.49%</b>	13,837,336	2,790,080	20.16%	700,516,578	1.7110%
02.2	MULTIPLE PERIL CROP	0	<b>0.00%</b>	0	684,246		259,111,806	
03	FARMOWNERS MULTIPLE PERIL	10,042,892	<b>1.25%</b>	10,137,534	1,457,874	14.38%	208,524,960	4.8162%
04	HOMEOWNERS MULTIPLE PERIL	122,990,390	<b>15.30%</b>	129,961,329	50,534,684	38.88%	6,896,755,475	1.7833%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	113,335,561	<b>14.09%</b>	118,930,646	53,225,835	44.75%	2,551,625,639	4.4417%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	74,042,521	<b>9.21%</b>	80,841,809	29,265,841	36.20%	1,459,959,063	5.0715%
08	OCEAN MARINE	28,294,768	<b>3.52%</b>	28,228,611	29,745,962	105.38%	224,789,211	12.5872%
09	INLAND MARINE	137,193,394	<b>17.06%</b>	134,091,980	71,344,742	53.21%	1,601,251,302	8.5679%
10	FINANCIAL GUARANTY	0	<b>0.00%</b>	0	-11		46,000,287	
11	MEDICAL MALPRACTICE	449,868	<b>0.06%</b>	882,963	-3,390,290	-383.97%	536,226,711	0.0839%
12	EARTHQUAKE	25,642,871	<b>3.19%</b>	26,772,711	-2,050,264	-7.66%	1,239,945,361	2.0681%
13	GROUP A AND H	-166	<b>0.00%</b>	-166	22,901	-13795.78%	318,452,893	-0.0001%
15.5	OTHER ACCIDENT ONLY	0	<b>0.00%</b>	0	-11,981		2,677,317	
15.7	ALL OTHER ACCIDENT AND HEALTH	0	<b>0.00%</b>	0	4		8,588,296	
16	WORKERS' COMPENSATION	75,358,687	<b>9.37%</b>	74,388,726	174,347,117	234.37%	7,826,156,467	0.9629%
17.1	OTHER LIABILITY OCCURRENCE	79,552,947	<b>9.89%</b>	82,500,934	17,459,047	21.16%	2,323,917,280	3.4232%
17.2	OTHER LIABILITY CLAIMS MADE	2,984,960	<b>0.37%</b>	2,605,211	-1,367,751	-52.50%	1,550,913,680	0.1925%
17.3	EXCESS WORKERS' COMPENSATION	0	<b>0.00%</b>	0	-360,249		189,689,265	
18	PRODUCTS LIABILITY	7,455,055	<b>0.93%</b>	7,572,053	-8,882,806	-117.31%	190,216,133	3.9193%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	<b>0.00%</b>	0	1,600		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	13,794,227	<b>1.72%</b>	14,241,411	6,868,954	48.23%	10,842,904,875	0.1272%
19.3	COMMERCIAL AUTO NO-FAULT	0	<b>0.00%</b>	0	-2,511		127,952	
19.4	COMMERCIAL AUTO LIABILITY	10,143,527	<b>1.26%</b>	10,716,482	4,779,761	44.60%	1,775,330,861	0.5714%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	14,181,852	<b>1.76%</b>	15,345,655	7,542,292	49.15%	8,080,038,316	0.1755%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	2,350,471	<b>0.29%</b>	2,529,718	1,000,031	39.53%	477,834,322	0.4919%
22	AIRCRAFT	8,599,929	<b>1.07%</b>	11,199,296	11,290,201	100.81%	143,455,637	5.9948%
23	FIDELITY	1,218	<b>0.00%</b>	1,218	-1,404	-115.27%	108,584,127	0.0011%
24	SURETY	11,382,781	<b>1.42%</b>	12,115,786	6,249,157	51.58%	698,590,040	1.6294%
26	BURGLARY & THEFT	97	<b>0.00%</b>	118	-22,962	-19459.32%	20,254,608	0.0005%
27	BOILER & MACHINERY	2,601,713	<b>0.32%</b>	2,595,787	1,930,676	74.38%	110,274,431	2.3593%
28	CREDIT	27,894,346	<b>3.47%</b>	26,087,516	30,210,521	115.80%	107,224,509	26.0149%
30	WARRANTY	0	<b>0.00%</b>	49	-3,101,153	-6328883.67%	96,628,778	
35	TOTALS	804,088,627	<b>100.00%</b>	837,915,164	495,577,690	59.14%	52,420,750,976	1.5339%

**CNA INS GRP (Group # 218)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	8,658,055	1.21%	8,673,456	6,520,550	75.18%	1,152,900,244	0.7510%
02.1	ALLIED LINES	1,912,183	0.27%	2,095,789	-4,826,016	-230.27%	700,516,578	0.2730%
04	HOMEOWNERS MULTIPLE PERIL	0	0.00%	0	409,992		6,896,755,475	
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	64,790,666	9.04%	65,560,097	16,073,136	24.52%	2,551,625,639	2.5392%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	45,705,135	6.38%	45,689,327	24,968,362	54.65%	1,459,959,063	3.1306%
08	OCEAN MARINE	15,238,907	2.13%	15,190,706	1,776,457	11.69%	224,789,211	6.7792%
09	INLAND MARINE	134,130,324	18.72%	142,143,019	94,886,467	66.75%	1,601,251,302	8.3766%
10	FINANCIAL GUARANTY	0	0.00%	0	0		46,000,287	
11	MEDICAL MALPRACTICE	19,855,606	2.77%	20,273,112	5,790,608	28.56%	536,226,711	3.7028%
12	EARTHQUAKE	8,098,343	1.13%	8,071,764	-21,032	-0.26%	1,239,945,361	0.6531%
13	GROUP A AND H	19,841,578	2.77%	-5,093,855	10,314,792	-202.49%	318,452,893	6.2306%
15.1	COLLECTIVELY RENEWABLE A&H	0	0.00%	0	-11,760		239,354	
15.2	NON-CANCELLABLE A&H	0	0.00%	0	0		3,629	
15.3	GUARANTEED RENEWABLE A&H	40,375,775	5.63%	747,856	64,387,562	8609.62%	83,318,185	48.4597%
15.4	NON-RENEWABLE FOR STATED REASONS ONLY	2,151	0.00%	2,951	15	0.51%	6,498,856	0.0331%
16	WORKERS' COMPENSATION	120,355,863	16.80%	85,637,217	73,468,421	85.79%	7,826,156,467	1.5379%
17.1	OTHER LIABILITY OCCURRENCE	45,863,407	6.40%	43,730,705	51,891,940	118.66%	2,323,917,280	1.9735%
17.2	OTHER LIABILITY CLAIMS MADE	91,491,302	12.77%	98,625,339	49,690,375	50.38%	1,550,913,680	5.8992%
17.3	EXCESS WORKERS' COMPENSATION	0	0.00%	0	15,329,979		189,689,265	
18	PRODUCTS LIABILITY	1,826,767	0.25%	1,292,896	-7,798,145	-603.15%	190,216,133	0.9604%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	0.00%	0	0		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	0	0.00%	0	-175,246		10,842,904,875	
19.3	COMMERCIAL AUTO NO-FAULT	0	0.00%	0	-78		127,952	
19.4	COMMERCIAL AUTO LIABILITY	43,907,154	6.13%	43,308,483	34,347,278	79.31%	1,775,330,861	2.4732%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	0	0.00%	0	-11,512		8,080,038,316	
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	6,870,576	0.96%	6,652,135	4,923,566	74.01%	477,834,322	1.4379%
22	AIRCRAFT	0	0.00%	0	-861,474		143,455,637	
23	FIDELITY	5,702,712	0.80%	5,495,149	1,954,674	35.57%	108,584,127	5.2519%
24	SURETY	35,776,670	4.99%	34,070,889	6,863,938	20.15%	698,590,040	5.1213%
26	BURGLARY & THEFT	248,214	0.03%	289,025	544,159	188.27%	20,254,608	1.2255%
27	BOILER & MACHINERY	5,952,143	0.83%	5,980,730	-115,121	-1.92%	110,274,431	5.3976%
28	CREDIT	345	0.00%	369	-274	-74.25%	107,224,509	0.0003%
30	WARRANTY	-8	0.00%	16,722	-997	-5.96%	96,628,778	0.0000%
35	TOTALS	716,603,869	100.00%	628,453,883	450,320,618	71.66%	52,420,750,976	1.3670%

**Ace Ltd Grp (Group # 626)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	3,197,250	0.47%	3,161,935	1,638,345	51.81%	1,152,900,244	0.2773%
02.1	ALLIED LINES	3,962,902	0.59%	3,476,465	2,617,575	75.29%	700,516,578	0.5657%
02.2	MULTIPLE PERIL CROP	72,591,924	10.72%	74,780,173	45,574,676	60.94%	259,111,806	28.0157%
03	FARMOWNERS MULTIPLE PERIL	3,314,909	0.49%	3,224,348	-559,747	-17.36%	208,524,960	1.5897%
04	HOMEOWNERS MULTIPLE PERIL	20,662,561	3.05%	17,714,375	6,072,965	34.28%	6,896,755,475	0.2996%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	47,498,369	7.01%	46,994,821	7,484,111	15.93%	2,551,625,639	1.8615%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	3,281,984	0.48%	3,025,213	3,392,706	112.15%	1,459,959,063	0.2248%
08	OCEAN MARINE	2,020,841	0.30%	2,393,029	1,366,345	57.10%	224,789,211	0.8990%
09	INLAND MARINE	24,463,471	3.61%	23,110,495	4,891,188	21.16%	1,601,251,302	1.5278%
11	MEDICAL MALPRACTICE	6,694,147	0.99%	6,704,466	3,546,725	52.90%	536,226,711	1.2484%
12	EARTHQUAKE	11,428,697	1.69%	10,391,534	140,434	1.35%	1,239,945,361	0.9217%
13	GROUP A AND H	33,912,267	5.01%	34,177,366	11,898,143	34.81%	318,452,893	10.6491%
14	CREDIT A&H(GRP&IND)	0	0.00%	0	0		1,638,473	
15.7	ALL OTHER ACCIDENT AND HEALTH	46,005	0.01%	46,005	9,538	20.73%	8,588,296	0.5357%
16	WORKERS' COMPENSATION	143,406,117	21.17%	137,915,047	55,767,181	40.44%	7,826,156,467	1.8324%
17.1	OTHER LIABILITY OCCURRENCE	160,560,810	23.71%	152,858,063	142,335,085	93.12%	2,323,917,280	6.9091%
17.2	OTHER LIABILITY CLAIMS MADE	69,144,486	10.21%	72,550,128	35,974,661	49.59%	1,550,913,680	4.4583%
17.3	EXCESS WORKERS' COMPENSATION	20,305,850	3.00%	18,423,167	8,340,898	45.27%	189,689,265	10.7048%
18	PRODUCTS LIABILITY	6,282,316	0.93%	6,940,404	-14,024,546	-202.07%	190,216,133	3.3027%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	0.00%	0	0		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	5,082,456	0.75%	4,386,449	3,670,659	83.68%	10,842,904,875	0.0469%
19.3	COMMERCIAL AUTO NO-FAULT	0	0.00%	0	-32		127,952	
19.4	COMMERCIAL AUTO LIABILITY	12,753,630	1.88%	13,938,965	5,857,477	42.02%	1,775,330,861	0.7184%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	5,565,483	0.82%	4,631,830	4,265,892	92.10%	8,080,038,316	0.0689%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	3,732,822	0.55%	3,701,913	2,279,104	61.57%	477,834,322	0.7812%
22	AIRCRAFT	2,311,210	0.34%	2,312,850	-2,677,232	-115.75%	143,455,637	1.6111%
23	FIDELITY	1,631,574	0.24%	1,672,536	340,587	20.36%	108,584,127	1.5026%
24	SURETY	10,173,043	1.50%	8,950,584	-2,292,980	-25.62%	698,590,040	1.4562%
26	BURGLARY & THEFT	439,448	0.06%	409,439	101,205	24.72%	20,254,608	2.1696%
27	BOILER & MACHINERY	71,412	0.01%	61,224	4,350	7.11%	110,274,431	0.0648%
28	CREDIT	2,785,738	0.41%	3,034,954	160,656	5.29%	107,224,509	2.5980%
30	WARRANTY	0	0.00%	0	0		96,628,778	
34	AGGREGATE WRITE-INS FOR OTHER LINES	0	0.00%	0	0		63,908,793	
35	TOTALS	677,321,722	100.00%	660,987,778	328,175,969	49.65%	52,420,750,976	1.2921%

**CALIFORNIA EARTHQUAKE AUTHORITY (NAIC # 10779)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concen- tration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Share By Line
12	EARTHQUAKE	614,308,227	100.00%	605,793,843	28,734	0.00%	1,239,945,361	49.5432%
35	TOTALS	614,308,227	100.00%	605,793,843	28,734	0.00%	52,420,750,976	1.1719%

**Infinity Prop & Cas Ins Grp (Group # 3495)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
19.2	PRIVATE PASSENGER AUTO LIABILITY	330,985,797	<b>58.41%</b>	316,530,217	180,705,434	57.09%	10,842,904,875	3.0526%
19.4	COMMERCIAL AUTO LIABILITY	29,004,980	<b>5.12%</b>	27,467,857	14,891,479	54.21%	1,775,330,861	1.6338%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	200,716,098	<b>35.42%</b>	186,806,807	100,495,749	53.80%	8,080,038,316	2.4841%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	5,989,233	<b>1.06%</b>	5,760,391	3,958,249	68.71%	477,834,322	1.2534%
35	TOTALS	566,696,108	<b>100.00%</b>	536,565,272	300,050,911	55.92%	52,420,750,976	1.0811%

**FAIRFAX FIN GRP (Group # 158)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	1,547,274	0.29%	2,084,305	233,645	11.21%	1,152,900,244	0.1342%
02.1	ALLIED LINES	775,036	0.15%	1,045,810	109,518	10.47%	700,516,578	0.1106%
04	HOMEOWNERS MULTIPLE PERIL	0	0.00%	0	-120,037		6,896,755,475	
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	9,288,189	1.74%	7,562,642	1,894,264	25.05%	2,551,625,639	0.3640%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	5,161,713	0.97%	4,489,721	4,056,127	90.34%	1,459,959,063	0.3536%
08	OCEAN MARINE	305,064	0.06%	132,713	-458,585	-345.55%	224,789,211	0.1357%
09	INLAND MARINE	16,219,632	3.04%	16,170,067	9,990,762	61.79%	1,601,251,302	1.0129%
11	MEDICAL MALPRACTICE	124,375	0.02%	83,199	4,444,152	5341.59%	536,226,711	0.0232%
12	EARTHQUAKE	165,576	0.03%	195,844	-75,514	-38.56%	1,239,945,361	0.0134%
13	GROUP A AND H	15,136,720	2.84%	15,136,720	8,716,341	57.58%	318,452,893	4.7532%
15.5	OTHER ACCIDENT ONLY	0	0.00%	0	-124,057		2,677,317	
15.7	ALL OTHER ACCIDENT AND HEALTH	0	0.00%	0	-6,070		8,588,296	
16	WORKERS' COMPENSATION	413,413,182	77.50%	405,308,804	349,011,179	86.11%	7,826,156,467	5.2825%
17.1	OTHER LIABILITY OCCURRENCE	15,144,421	2.84%	11,074,370	21,250,865	191.89%	2,323,917,280	0.6517%
17.2	OTHER LIABILITY CLAIMS MADE	26,363,453	4.94%	25,049,893	-22,383,160	-89.35%	1,550,913,680	1.6999%
17.3	EXCESS WORKERS' COMPENSATION	0	0.00%	0	5,041,501		189,689,265	
18	PRODUCTS LIABILITY	236,804	0.04%	238,931	698,647	292.41%	190,216,133	0.1245%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	0.00%	0	-458		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	4,233,899	0.79%	3,927,376	1,743,086	44.38%	10,842,904,875	0.0390%
19.3	COMMERCIAL AUTO NO-FAULT	-2,017	0.00%	-2,031	10,355	-509.85%	127,952	-1.5764%
19.4	COMMERCIAL AUTO LIABILITY	13,726,124	2.57%	9,063,800	2,425,070	26.76%	1,775,330,861	0.7732%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	2,482,696	0.47%	2,909,175	1,138,002	39.12%	8,080,038,316	0.0307%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	2,813,318	0.53%	1,715,351	1,198,359	69.86%	477,834,322	0.5888%
22	AIRCRAFT	0	0.00%	0	-141,917		143,455,637	
23	FIDELITY	668,480	0.13%	778,316	-1,215,254	-156.14%	108,584,127	0.6156%
24	SURETY	3,055,534	0.57%	2,779,328	2,775	0.10%	698,590,040	0.4374%
26	BURGLARY & THEFT	0	0.00%	0	-867		20,254,608	
27	BOILER & MACHINERY	0	0.00%	3	0	0.00%	110,274,431	
30	WARRANTY	2,584,736	0.48%	861,334	642,046	74.54%	96,628,778	2.6749%
34	AGGREGATE WRITE-INS FOR OTHER LINES	0	0.00%	0	0		63,908,793	
35	TOTALS	533,444,208	100.00%	510,605,672	388,080,775	76.00%	52,420,750,976	1.0176%

**BANKAMERICA CORP GRP (Group # 1281)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	213,008,213	<b>41.44%</b>	198,927,120	32,238,291	16.21%	1,152,900,244	18.4759%
02.1	ALLIED LINES	204,300,412	<b>39.75%</b>	195,029,158	70,733,189	36.27%	700,516,578	29.1643%
04	HOMEOWNERS MULTIPLE PERIL	47,633,542	<b>9.27%</b>	52,812,724	22,012,574	41.68%	6,896,755,475	0.6907%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	0	<b>0.00%</b>	109	-120,388	-110447.71%	2,551,625,639	
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	0	<b>0.00%</b>	0	329,018		1,459,959,063	
09	INLAND MARINE	354,222	<b>0.07%</b>	345,753	12,320	3.56%	1,601,251,302	0.0221%
12	EARTHQUAKE	122,397	<b>0.02%</b>	65,047	2,249	3.46%	1,239,945,361	0.0099%
13	GROUP A AND H	0	<b>0.00%</b>	0	18,620		318,452,893	
17.1	OTHER LIABILITY OCCURRENCE	151,963	<b>0.03%</b>	439,440	519,442	118.21%	2,323,917,280	0.0065%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	<b>0.00%</b>	628	0	0.00%	6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	1,272,978	<b>0.25%</b>	2,639,652	36,443	1.38%	10,842,904,875	0.0117%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	829,864	<b>0.16%</b>	1,137,360	662,578	58.26%	8,080,038,316	0.0103%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	46,500,905	<b>9.05%</b>	49,762,746	25,748,025	51.74%	477,834,322	9.7316%
28	CREDIT	0	<b>0.00%</b>	0	65		107,224,509	
30	WARRANTY	-128,026	<b>-0.02%</b>	893,083	1,700,529	190.41%	96,628,778	-0.1325%
34	AGGREGATE WRITE-INS FOR OTHER LINES	-22,305	<b>0.00%</b>	-22,305	-31,425	140.89%	63,908,793	-0.0349%
35	TOTALS	514,024,162	<b>100.00%</b>	502,030,513	153,861,530	30.65%	52,420,750,976	0.9806%

**FM GLOBAL GRP (Group # 65)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	69,836,560	<b>16.64%</b>	65,764,780	13,190,715	20.06%	1,152,900,244	6.0575%
02.1	ALLIED LINES	80,375,636	<b>19.15%</b>	77,730,918	9,449,921	12.16%	700,516,578	11.4738%
04	HOMEOWNERS MULTIPLE PERIL	205,398	<b>0.05%</b>	188,819	1,451	0.77%	6,896,755,475	0.0030%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	10,959,761	<b>2.61%</b>	10,246,538	-1,106,773	-10.80%	2,551,625,639	0.4295%
08	OCEAN MARINE	1,105,516	<b>0.26%</b>	1,098,474	1,041,661	94.83%	224,789,211	0.4918%
09	INLAND MARINE	239,546,773	<b>57.08%</b>	234,813,424	118,067,655	50.28%	1,601,251,302	14.9600%
16	WORKERS' COMPENSATION	0	<b>0.00%</b>	0	-5,817		7,826,156,467	
17.1	OTHER LIABILITY OCCURRENCE	0	<b>0.00%</b>	0	2,537,251		2,323,917,280	
18	PRODUCTS LIABILITY	0	<b>0.00%</b>	0	11,002		190,216,133	
22	AIRCRAFT	0	<b>0.00%</b>	0	61,701		143,455,637	
23	FIDELITY	0	<b>0.00%</b>	0	-2,314		108,584,127	
27	BOILER & MACHINERY	17,671,510	<b>4.21%</b>	17,891,626	2,722,204	15.21%	110,274,431	16.0250%
35	TOTALS	419,701,153	<b>100.00%</b>	407,734,579	145,968,657	35.80%	52,420,750,976	0.8006%

**Tokio Marine Holdings Inc GRP (Group # 3098)**  
**2011 California State Page By Line Market Share Information**

Source: NAIC Database

Licensed Company only

Line #	Line of Business	Written Premium	Concentration Level	Earned Premium	Loss Incurred	Loss Ratio	Statewide WP	Mkt Shr By Line
01	FIRE	7,902,060	<b>1.92%</b>	8,233,551	2,271,131	27.58%	1,152,900,244	0.6854%
02.1	ALLIED LINES	5,362,546	<b>1.31%</b>	5,695,426	-3,781,289	-66.39%	700,516,578	0.7655%
02.3	FEDERAL FLOOD INSURANCE	2,209,136	<b>0.54%</b>	2,139,971	-125,889	-5.88%	165,783,262	1.3325%
04	HOMEOWNERS MULTIPLE PERIL	10,677,295	<b>2.60%</b>	10,308,844	2,344,234	22.74%	6,896,755,475	0.1548%
05.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	86,497,790	<b>21.07%</b>	88,232,720	33,584,061	38.06%	2,551,625,639	3.3899%
05.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	70,535,123	<b>17.18%</b>	69,126,450	32,218,877	46.61%	1,459,959,063	4.8313%
08	OCEAN MARINE	17,585,706	<b>4.28%</b>	17,520,060	7,321,522	41.79%	224,789,211	7.8232%
09	INLAND MARINE	13,732,276	<b>3.34%</b>	11,685,362	18,372,685	157.23%	1,601,251,302	0.8576%
11	MEDICAL MALPRACTICE	2,027,518	<b>0.49%</b>	2,000,419	685,090	34.25%	536,226,711	0.3781%
15.7	ALL OTHER ACCIDENT AND HEALTH	0	<b>0.00%</b>	0	0		8,588,296	
16	WORKERS' COMPENSATION	22,620,516	<b>5.51%</b>	20,975,258	19,486,006	92.90%	7,826,156,467	0.2890%
17.1	OTHER LIABILITY OCCURRENCE	40,156,575	<b>9.78%</b>	39,511,142	35,789,805	90.58%	2,323,917,280	1.7280%
17.2	OTHER LIABILITY CLAIMS MADE	47,927,590	<b>11.67%</b>	49,728,323	51,443,571	103.45%	1,550,913,680	3.0903%
17.3	EXCESS WORKERS' COMPENSATION	191,008	<b>0.05%</b>	215,550	-99,629	-46.22%	189,689,265	0.1007%
18	PRODUCTS LIABILITY	3,365,384	<b>0.82%</b>	5,140,874	-2,315,926	-45.05%	190,216,133	1.7692%
19.1	PRIVATE PASSENGER AUTO NO-FAULT	0	<b>0.00%</b>	0	0		6,871	
19.2	PRIVATE PASSENGER AUTO LIABILITY	8,169,915	<b>1.99%</b>	5,798,896	4,731,474	81.59%	10,842,904,875	0.0753%
19.3	COMMERCIAL AUTO NO-FAULT	23,351	<b>0.01%</b>	1,425	-9,791	-687.09%	127,952	18.2498%
19.4	COMMERCIAL AUTO LIABILITY	44,054,923	<b>10.73%</b>	42,058,408	31,422,122	74.71%	1,775,330,861	2.4815%
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	12,162,606	<b>2.96%</b>	9,991,624	5,347,079	53.52%	8,080,038,316	0.1505%
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	9,531,975	<b>2.32%</b>	9,304,929	4,749,292	51.04%	477,834,322	1.9948%
22	AIRCRAFT	2,736,351	<b>0.67%</b>	2,815,900	2,101,177	74.62%	143,455,637	1.9075%
23	FIDELITY	1,193,100	<b>0.29%</b>	1,095,608	147,887	13.50%	108,584,127	1.0988%
24	SURETY	1,266,400	<b>0.31%</b>	164,836	41,209	25.00%	698,590,040	0.1813%
26	BURGLARY & THEFT	208,027	<b>0.05%</b>	197,892	42,612	21.53%	20,254,608	1.0271%
27	BOILER & MACHINERY	448,782	<b>0.11%</b>	536,490	-89,818	-16.74%	110,274,431	0.4070%
35	TOTALS	410,585,952	<b>100.00%</b>	402,479,957	245,677,492	61.04%	52,420,750,976	0.7833%